

# **The Price of Anarchy in Auctions**

## **Part II: The Smoothness Framework**

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# Part II: High-level goals

- PoA in auctions (as games of incomplete information):
  - Single-Item First Price, All-Pay, Second Price Auctions
  - Simultaneous Single Item Auctions
  - Position Auctions: GSP, GFP
  - Combinatorial auctions

# General Approach

- Reduce analysis of complex setting to simple setting.
- Conclusion for simple setting X, proved under restriction P, extends to complex setting Y
  - X: complete information PNE to Y: incomplete information BNE
  - X: single auction to Y: composition of auctions

# Best-Response Analysis

- Objective in  $X$  is good because each player doesn't want to deviate to strategy  $b'_i$
- Extension from setting  $X$  to setting  $Y$ : if best response argument satisfies condition  $P$  then conclusion extends to  $Y$



# First Extension Theorem

**Complete info PNE to BNE with correlated values**

- **Target setting.** First Price Bayes-Nash Equilibrium with asymmetric correlated values
- **Simple setting.** Complete information Pure Nash Equilibrium
- **Thm.** If proof of PNE PoA based on own-value based deviation argument then PoA of BNE also good

## First Extension Theorem

Complete info PNE to BNE with correlated values

### References:

Roughgarden STOC'09

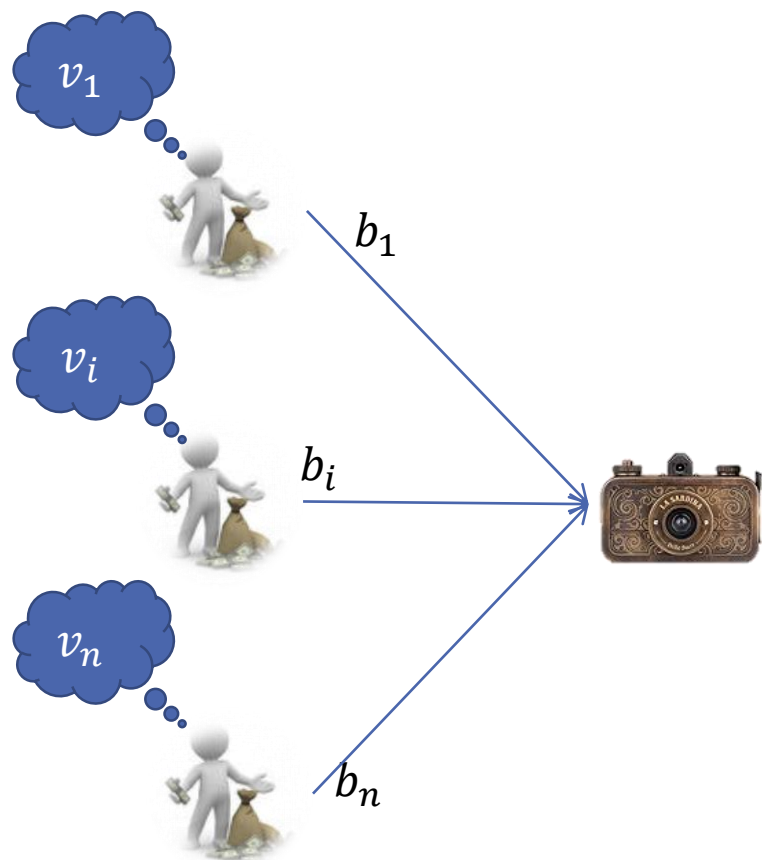
**Lucier, Paes Leme EC'11**

Roughgarden EC'12

Syrngkanis '12

Syrngkanis, Tardos STOC'13

# First-Price Auction Refresher



- Highest bidder wins:  
 $x_i(\mathbf{b}) = \{\text{indicator that } i \text{ wins}\}$
- Pays his bid:  $P_i(\mathbf{b}) = b_i \cdot x_i(\mathbf{b})$
- Quasi-Linear preferences:

$$\text{UTILITY} = \text{VALUE} - \text{PAYMENT}$$

$$u_i(\mathbf{b}) = (v_i - b_i) \cdot x_i(\mathbf{b})$$

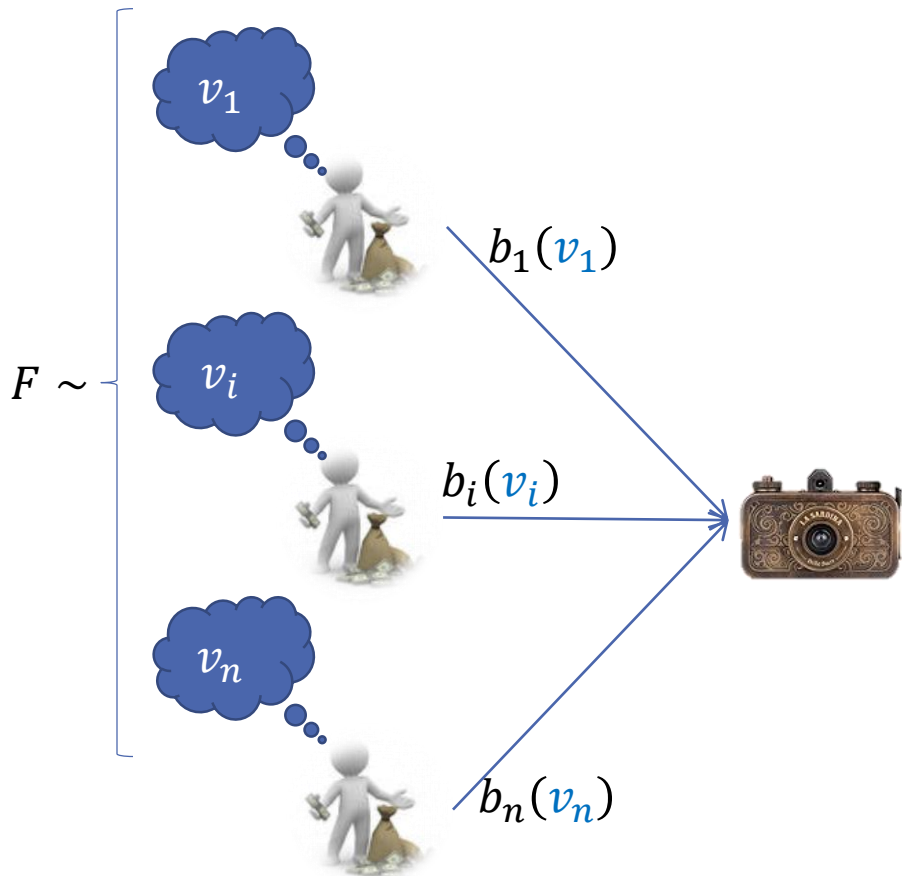
- Objective:  
 $\text{WELFARE} = \text{UTILITIES} + \text{PAYMENTS}$

$$SW(\mathbf{b}) = \sum_i u_i(\mathbf{b}) + \sum_i P_i(\mathbf{b})$$

$$= \sum_i (u_i(\mathbf{b}) + b_i \cdot x_i(\mathbf{b})) = \sum_i v_i \cdot x_i(\mathbf{b})$$

# First-Price Auction

Target: BNE with correlated values



- $\mathbf{v} = (v_1, \dots, v_n) \sim F$ : correlated distribution

- Conditional on value, maximizes utility:  
$$E[u_i(\mathbf{b}(\mathbf{v})) | v_i] \geq E[u_i(b'_i, \mathbf{b}_{-i}(\mathbf{v}_{-i})) | v_i]$$

- Equilibrium Welfare:

$$E[SW(\mathbf{b}(\mathbf{v}))] = E\left[\sum_i v_i \cdot x_i(\mathbf{b}(\mathbf{v}))\right]$$

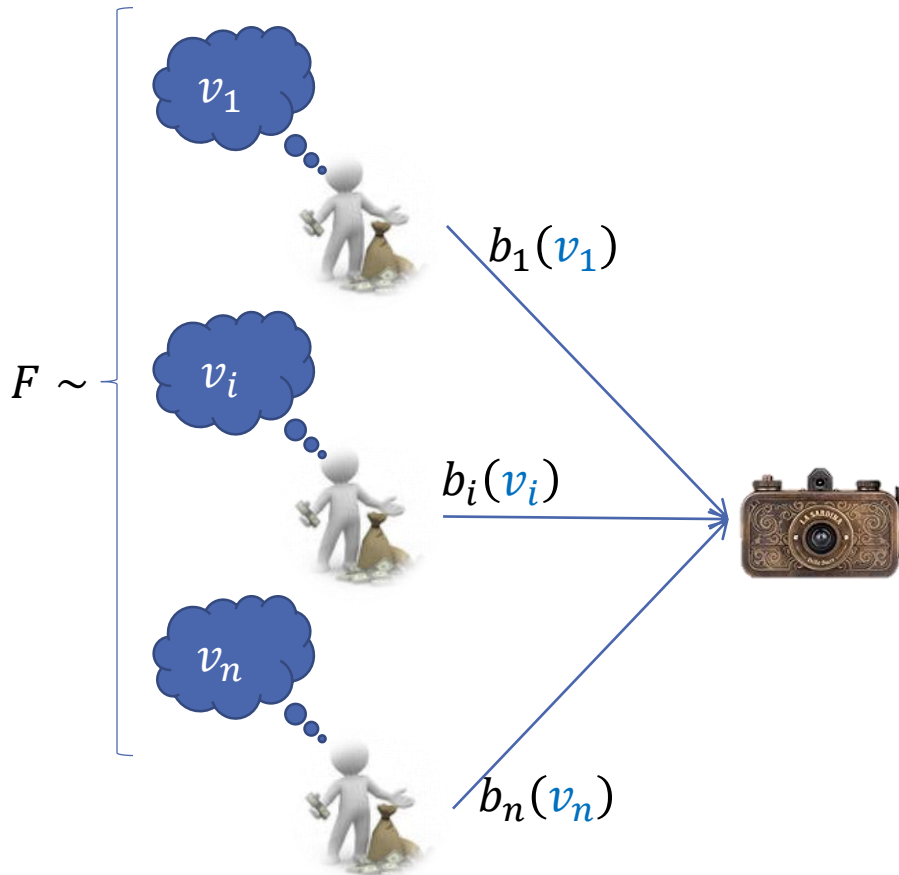
- Optimal Welfare: highest value bidder

$$E[OPT(\mathbf{v})] = E\left[\sum_i v_i \cdot x_i^*(\mathbf{v})\right]$$



# First-Price Auction

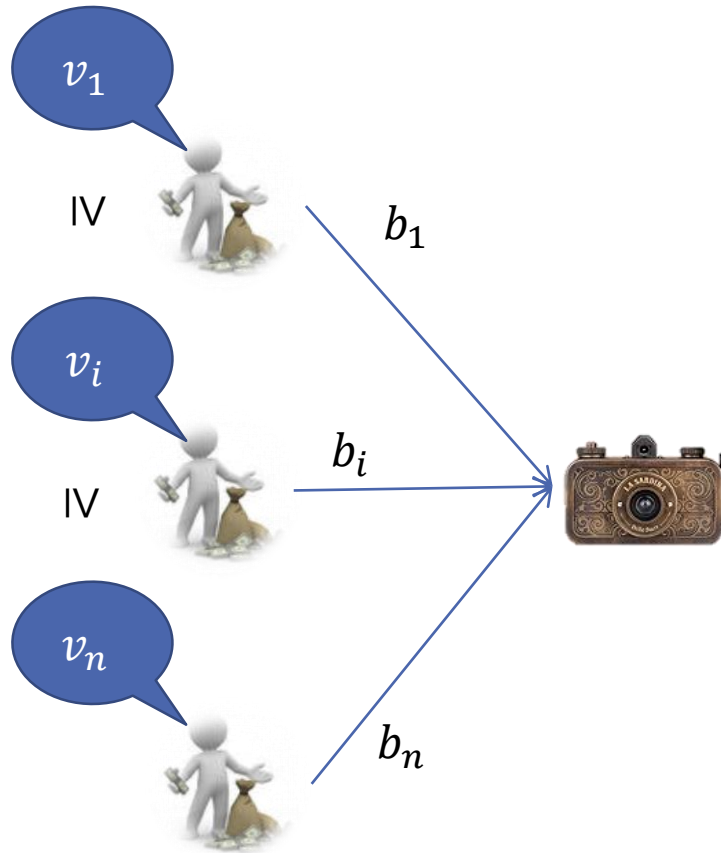
Target: BNE with correlated values



$$PoA = \frac{E[OPT(\mathbf{v})]}{E[SW(\mathbf{b}(\mathbf{v}))]}$$

# First-Price Auction

## Simpler: PNE and complete Information



- $v = (v_1, \dots, v_n)$ : common knowledge

- $b_i$  maximizes utility:  
$$u_i(b) \geq u_i(b'_i, b_{-i})$$

- Equilibrium Welfare:

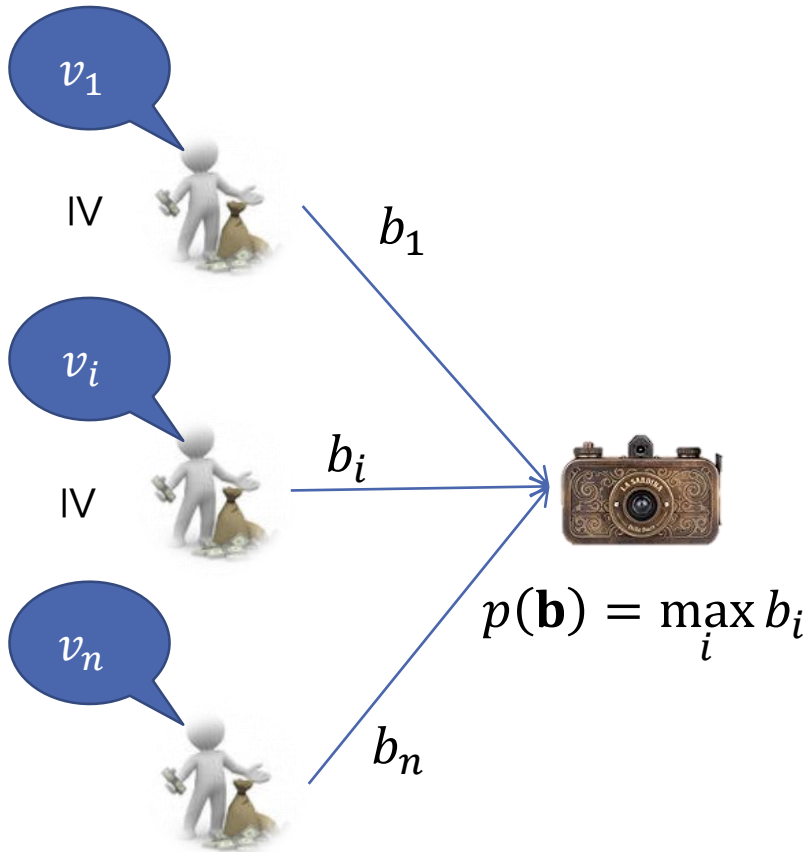
$$SW(b) = \sum_i v_i \cdot x_i(\mathbf{b})$$

- Optimal Welfare:

$$OPT(v) = \sum_i v_i \cdot x_i^*(\mathbf{v})$$

# First-Price Auction

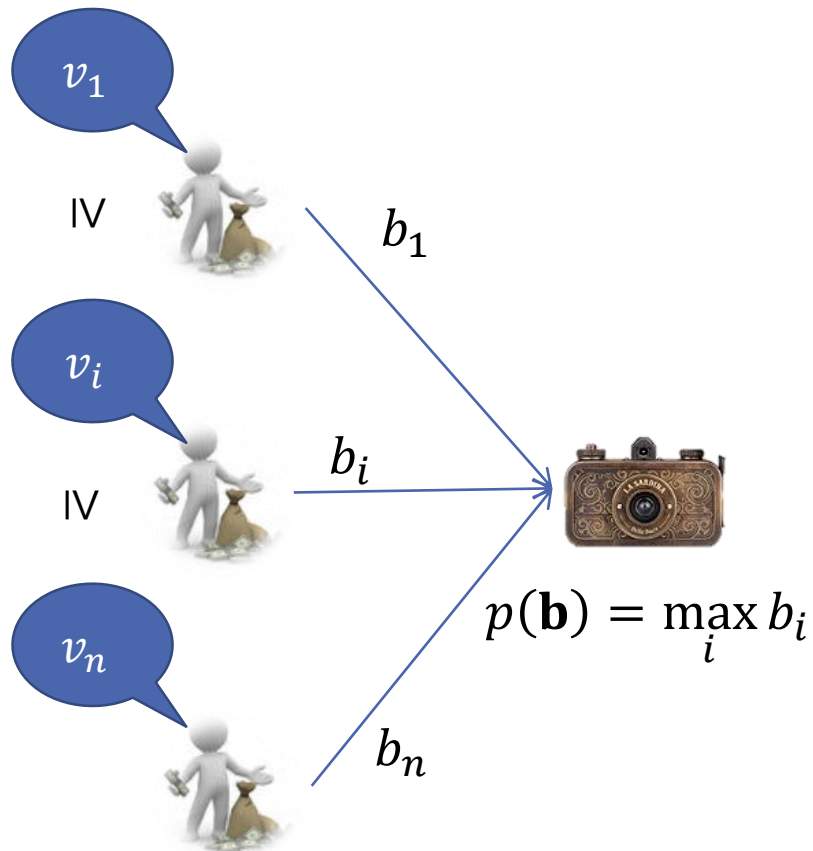
Simpler: PNE and complete Information



$$PoA = \frac{OPT(\mathbf{v})}{SW(\mathbf{b})}$$

# First-Price Auction

Simpler: PNE and complete Information



**Theorem.**  $PoA = 1$

**Proof.** Highest value player can deviate to  $p(\mathbf{b})^+$

$$\begin{aligned} u_1(p(\mathbf{b})^+, \mathbf{b}_{-1}) &= v_1 - p(\mathbf{b})^+ \\ u_i(0, \mathbf{b}_{-i}) &= 0 \end{aligned}$$

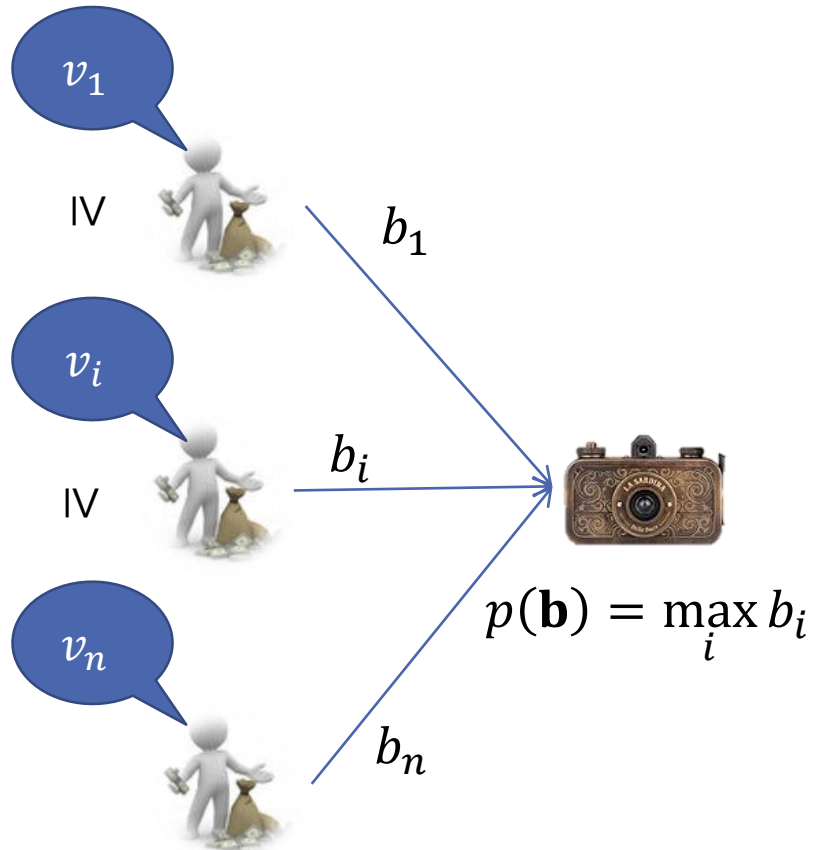
$$\sum_i u_i(\mathbf{b}) \geq \sum_i u_i(b'_i, \mathbf{b}_{-i}) = v_1 - p(\mathbf{b})$$

↑

By PNE condition

# First-Price Auction

Simpler: PNE and complete Information



**Theorem.**  $PoA = 1$

**Proof.** Highest value player can deviate to  $p(\mathbf{b})^+$

$$u_1(p(\mathbf{b})^+, \mathbf{b}_{-1}) = v_1 - p(\mathbf{b})^+ \\ u_i(0, \mathbf{b}_{-i}) = 0$$

$$UTIL(b) \geq \sum_i u_i(b'_i, \mathbf{b}_{-i}) = v_1 - REV(b)$$

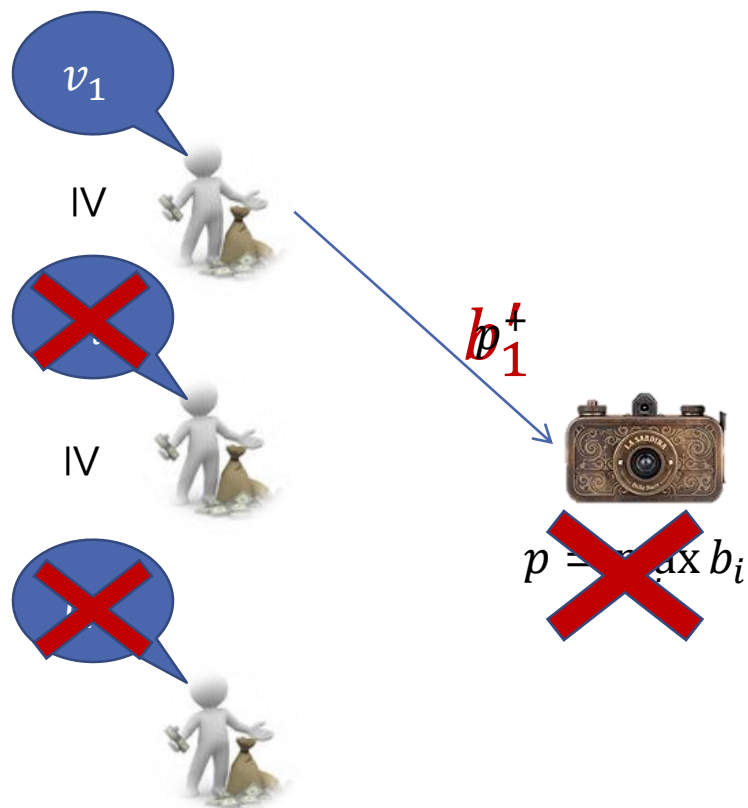
$$UTIL(b) + REV(b) \geq v_1$$

$$SW(b) \geq v_1$$

# Direct extensions

- What if conclusions for PNE of complete information directly extended to:
  - incomplete information BNE
  - simultaneous composition of single-item auctions
- Obviously:  $PoA = 1$  doesn't carry over
- Possible, but we need to restrict the type of analysis

# Problem in previous PNE proof



- **Recall.**  $PoA = 1$  because highest value player doesn't want to deviate to  $p^+$
- **Challenge.** Don't know  $p$  or  $v_{-i}$  in incomplete information
- **Idea.** Restrict deviation to not depend on these parameters

# First-Price Auction

Simpler: PNE and

Recall PoA=1 Proof

**Proof.** Highest value player can deviate to  $p(\mathbf{b})^+$

$$\begin{aligned}u_1(p(\mathbf{b})^+, \mathbf{b}_{-1}) &= v_1 - p(\mathbf{b})^+ \\u_i(0, \mathbf{b}_{-i}) &= 0\end{aligned}$$

Can we find  $b'_i$  that depend only on  $v_i$ ?

$$U(b) \geq \sum_i u_i(b'_i, \mathbf{b}_{-i}) = v_1 - REV(b)$$

$$U(b) + REV(b) \geq v_1$$

$$SW(b) \geq v_1$$

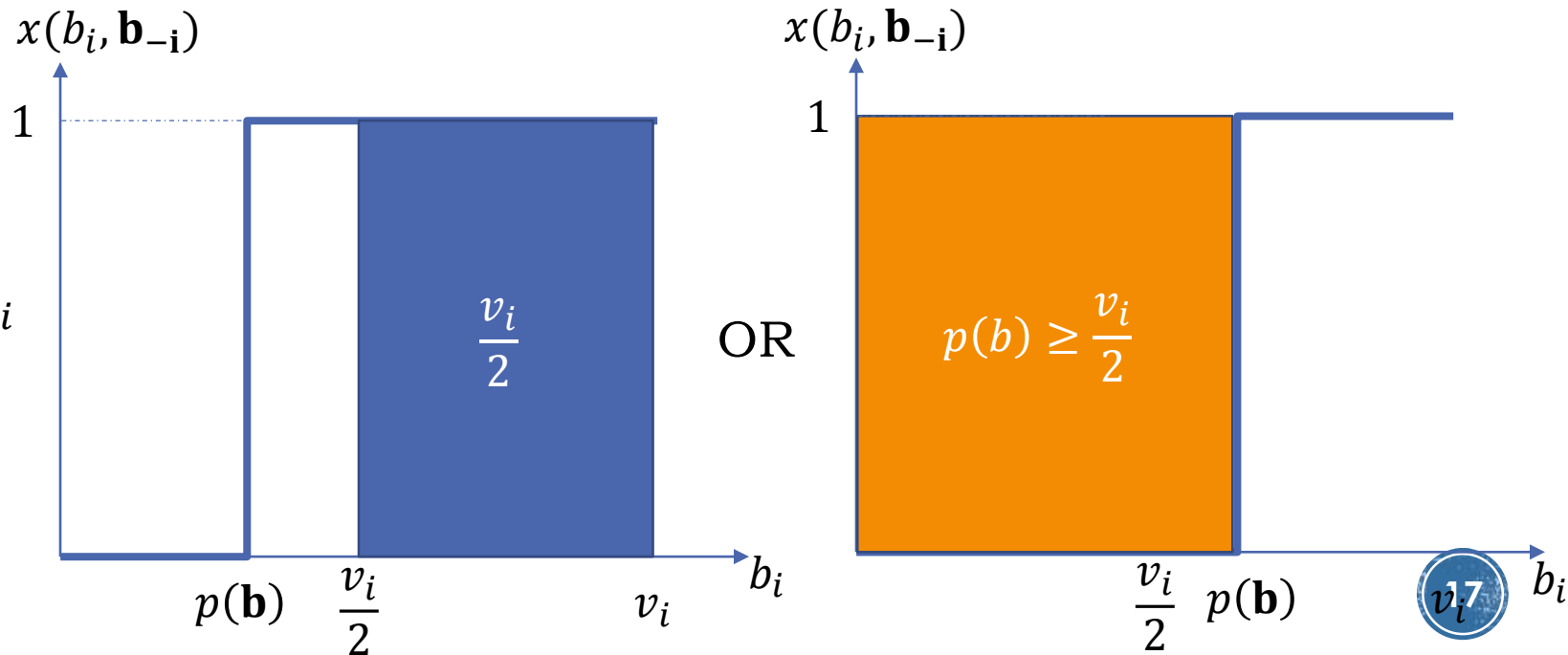
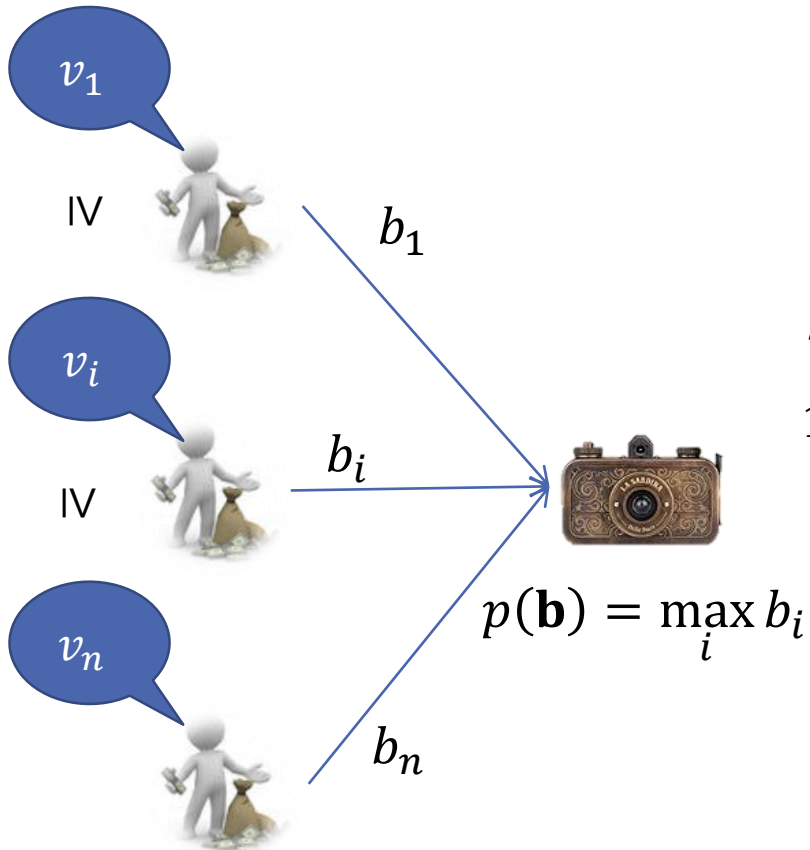


# Own-value deviations

(price and other values oblivious)

**New Theorem.**  $PoA \leq 2$

**Proof.** Each player can deviate to  $b'_i = \frac{v_i}{2}$

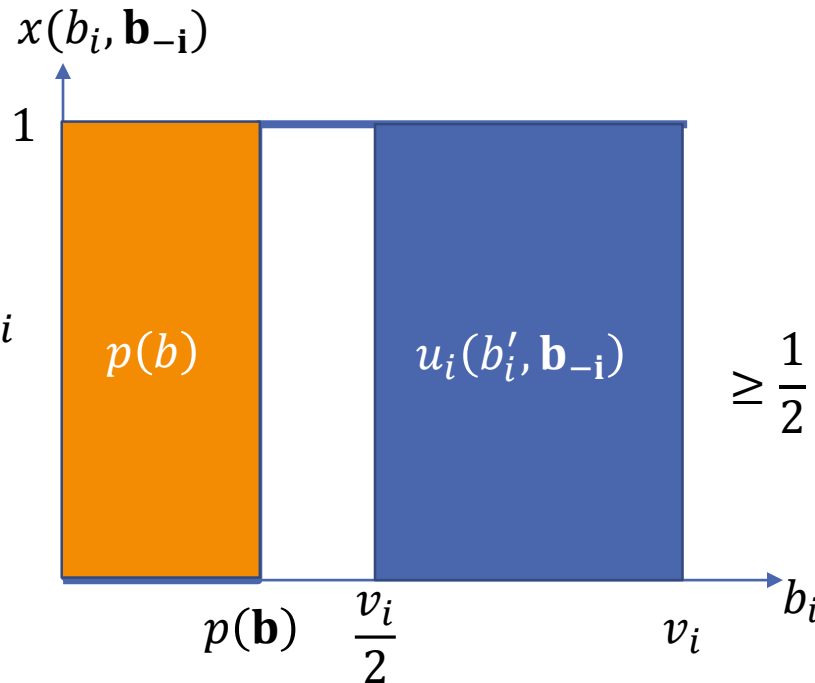
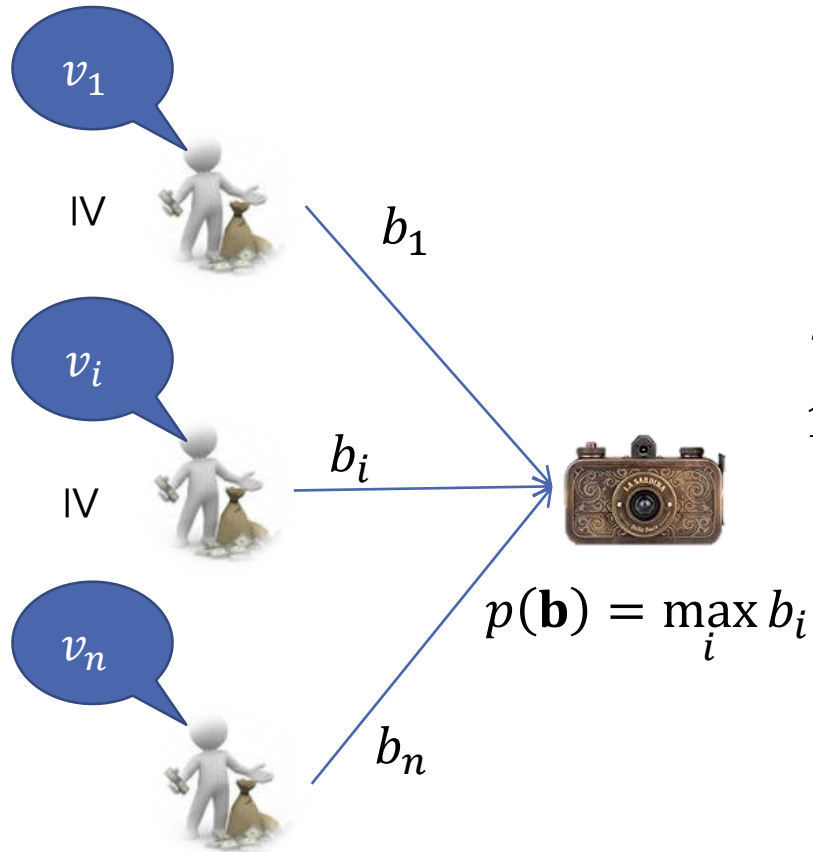


# Own-value deviations

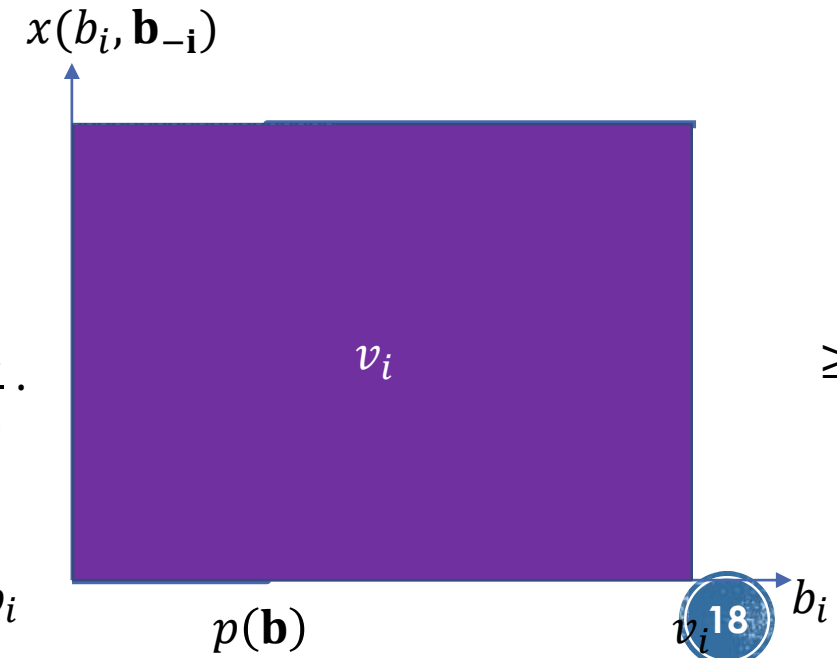
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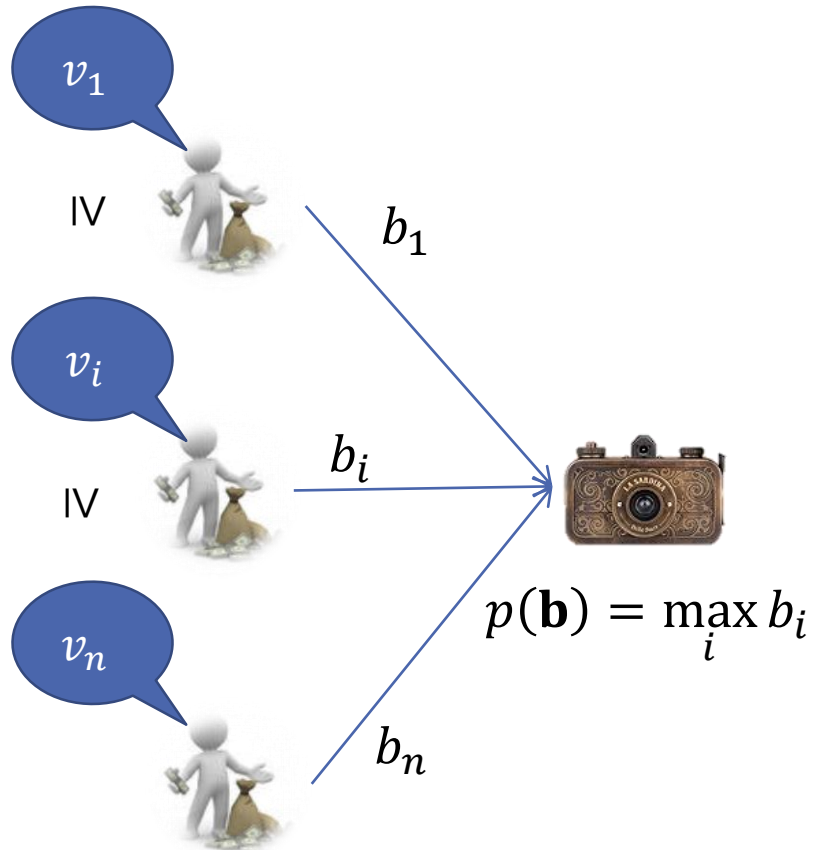


$$\geq \frac{1}{2} \cdot$$



# Own-value deviations

(price and other values oblivious)



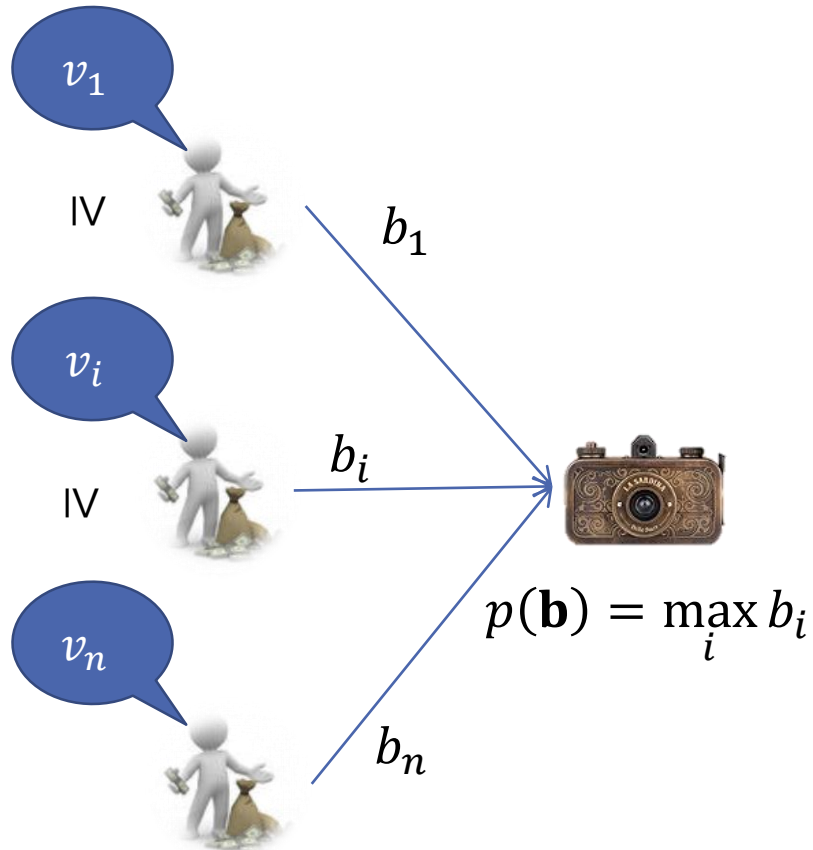
**New Theorem.**  $PoA \leq 2$

**Proof.** Each player can deviate to  $b'_i = \frac{v_i}{2}$

$$u_i\left(\frac{v_i}{2}, \mathbf{b}_{-i}\right) + p(\mathbf{b}) \geq \frac{v_i}{2}$$

# Own-value deviations

(price and other values oblivious)



**New Theorem.**  $PoA \leq 2$

**Proof.** Each player can deviate to  $b'_i = \frac{v_i}{2}$

$$u_i\left(\frac{v_i}{2}, \mathbf{b}_{-i}\right) + p(\mathbf{b}) \cdot x_i^*(\mathbf{v}) \geq \frac{v_i}{2} \cdot x_i^*(\mathbf{v})$$

$$UTIL(\mathbf{b}) \geq \sum_i u_i\left(\frac{v_i}{2}, \mathbf{b}_{-i}\right) + p(\mathbf{b}) \geq \frac{1}{2} OPT(\mathbf{v})$$

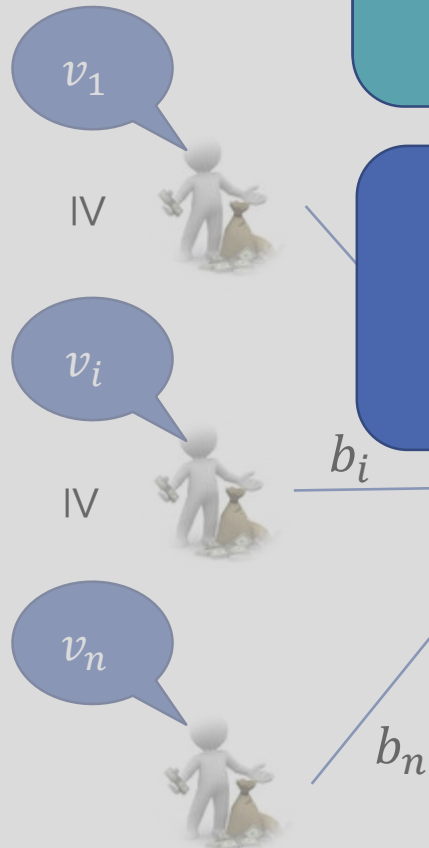
$$UTIL(\mathbf{b}) + REV(\mathbf{b}) \geq \frac{1}{2} OPT(\mathbf{v})$$

$$SW(\mathbf{b}) \geq \frac{1}{2} OPT(\mathbf{v})$$

# Own-value deviations (price)

Smoothness Property

Exists  $b'_i$  depending only on own value



$$p(\mathbf{b}) = \max_i b_i$$

$$UTIL(\mathbf{b}) \geq \sum_i u_i(b'_i, \mathbf{b}_{-i}) + REV(\mathbf{b}) \geq \frac{1}{2} OPT(\mathbf{v})$$

$$UTIL(\mathbf{b}) + REV(\mathbf{b}) \geq \frac{1}{2} OPT(\mathbf{v})$$

$$SW(b) \geq \frac{1}{2} OPT(\mathbf{v})$$

$(\lambda, \mu)$  – Smoothness via own-value deviations

Exists  $b'_i$  depending only on own value

For any bid vector  $\mathbf{b}$

$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

$(\lambda, \mu)$  – Smoothness via own-value deviations

Exists  $b'_i$  depending only on own value

For any bid vector  $\mathbf{b}$

$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

Note. Smoothness is property of auction not equilibrium

$(\lambda, \mu)$  – Smoothness via own-value deviations

Exists  $b'_i$  depending only on own value

For any bid vector  $\mathbf{b}$

$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

Applies to any auction: Not First-Price Auction specific



$(\lambda, \mu)$  –Smoothness implies  $\text{PoA} \leq \mu/\lambda$

**Proof.** If  $\mathbf{b}$  PNE then

$$UTIL(\mathbf{b}) + \mu \cdot REV(\mathbf{b}) \geq \sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

**Note.**  $UTIL(\mathbf{b}) = SW(\mathbf{b}) - REV(\mathbf{b})$        $UTIL(\mathbf{b}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$

**Note.**  $SW(\mathbf{b}) \geq REV(\mathbf{b})$        $SW(\mathbf{b}) + (\mu - 1) \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$

$$SW(\mathbf{b}) + (\mu - 1) \cdot SW(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

$$\mu \cdot SW(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

# Finally

**First Extension Theorem.** If PNE PoA proved by showing  $(\lambda, \mu)$  –smoothness property via own-value deviations, then PoA bound extends to BNE with correlated values

**Note. Not specific to First-Price Auction**

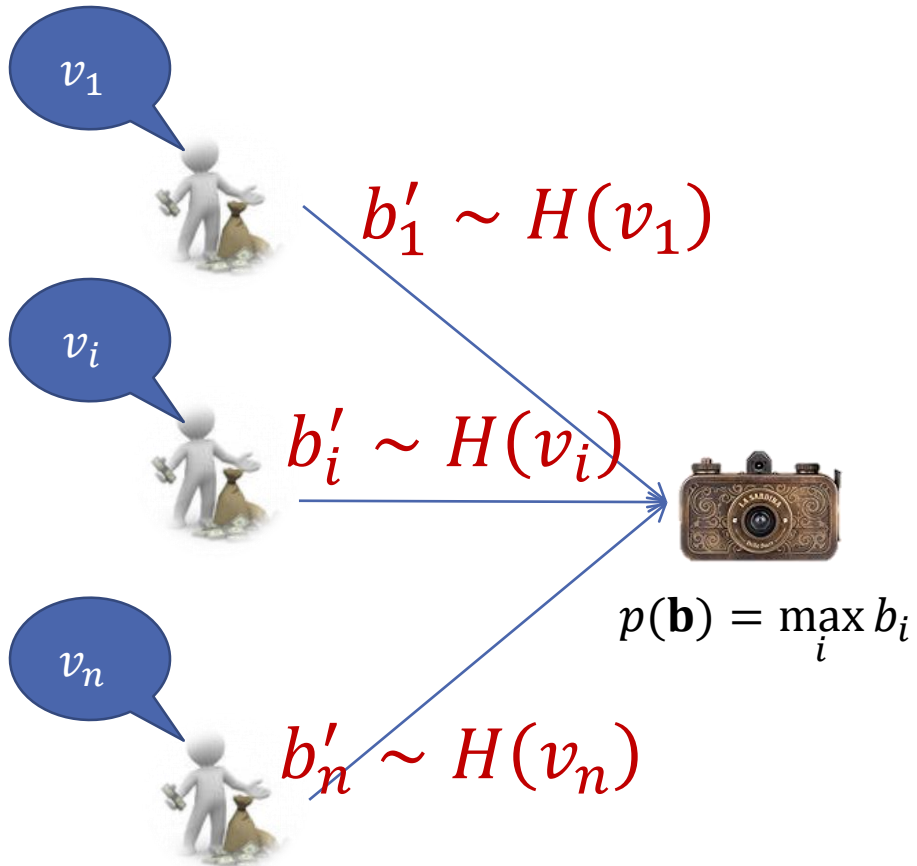
$(\lambda, \mu)$  –Smoothness implies **BNE PoA**  $\leq \mu/\lambda$

**Proof.** If  $\mathbf{b}(\cdot)$  BNE then  $E[u_i(\mathbf{b}(\mathbf{v}))] \geq E\left[u_i\left(\frac{v_i}{2}, \mathbf{b}_{-i}(\mathbf{v}_{-i})\right)\right]$

$$E_{\mathbf{v}} \left[ UTIL(b) + \mu \cdot REV(b) \geq \sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v}) \right]$$

Just redo PNE proof in expectation over values.

# Optimizing over $(\lambda, \mu)$

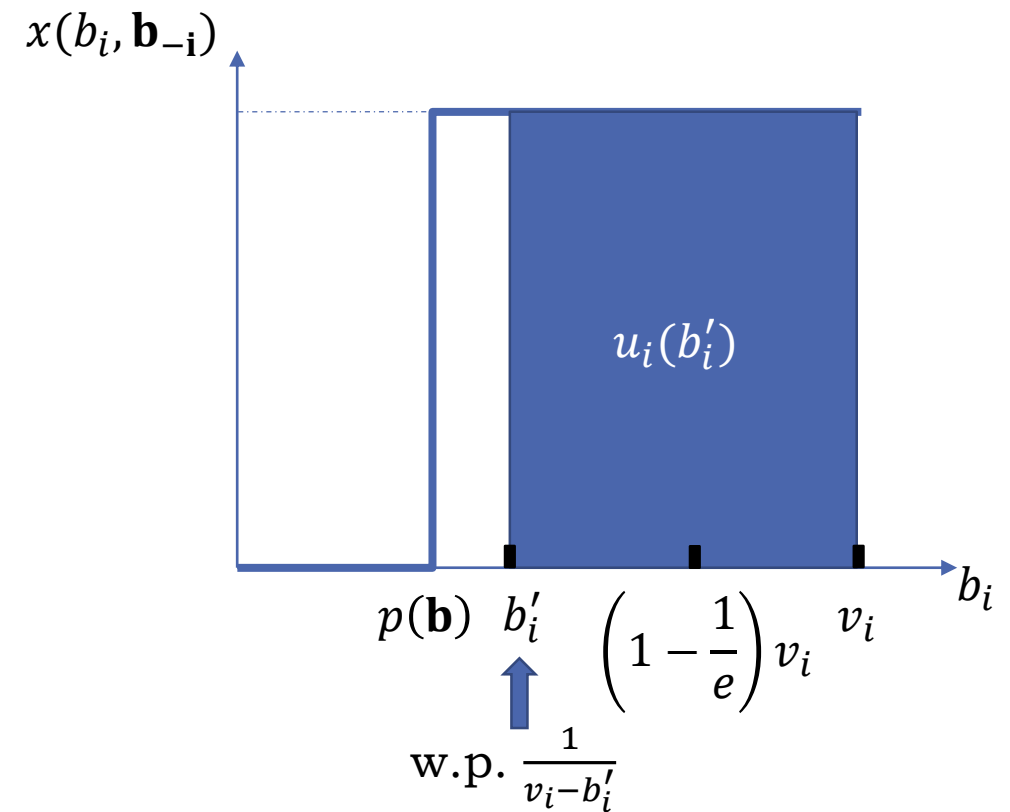
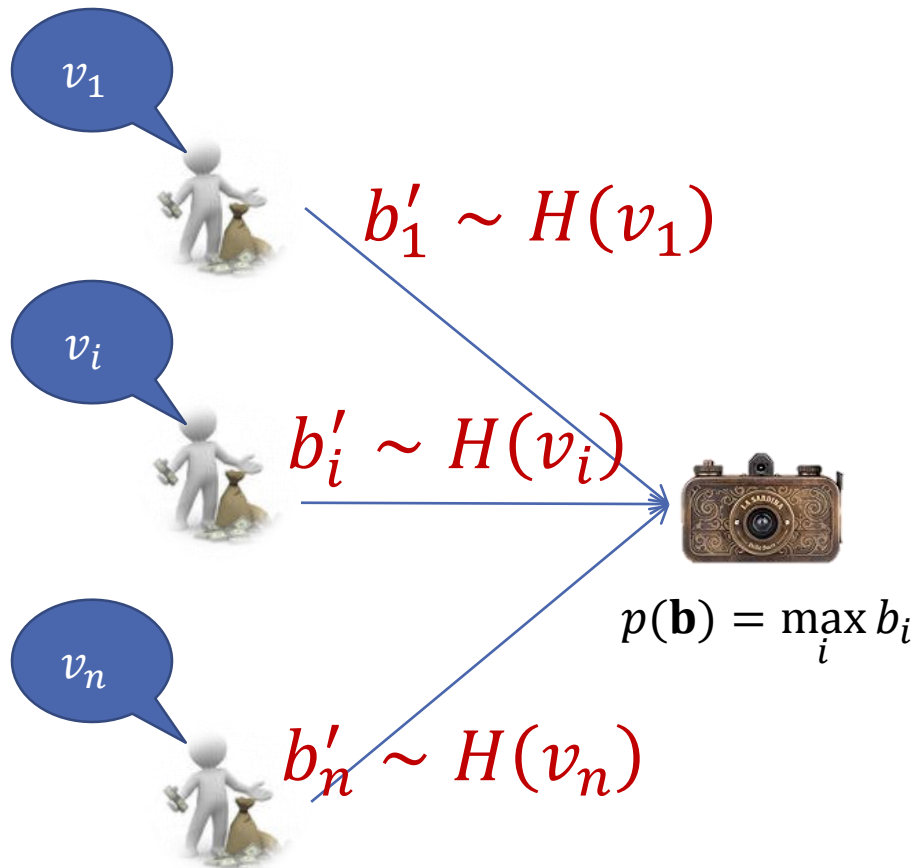


- Is half value best own-value deviation?
- Bid  $b'_i \sim H(v_i)$  with support  $\left[0, \left(1 - \frac{1}{e}\right) v_i\right]$  and

$$h(b'_i) = \frac{1}{v_i - b'_i}$$

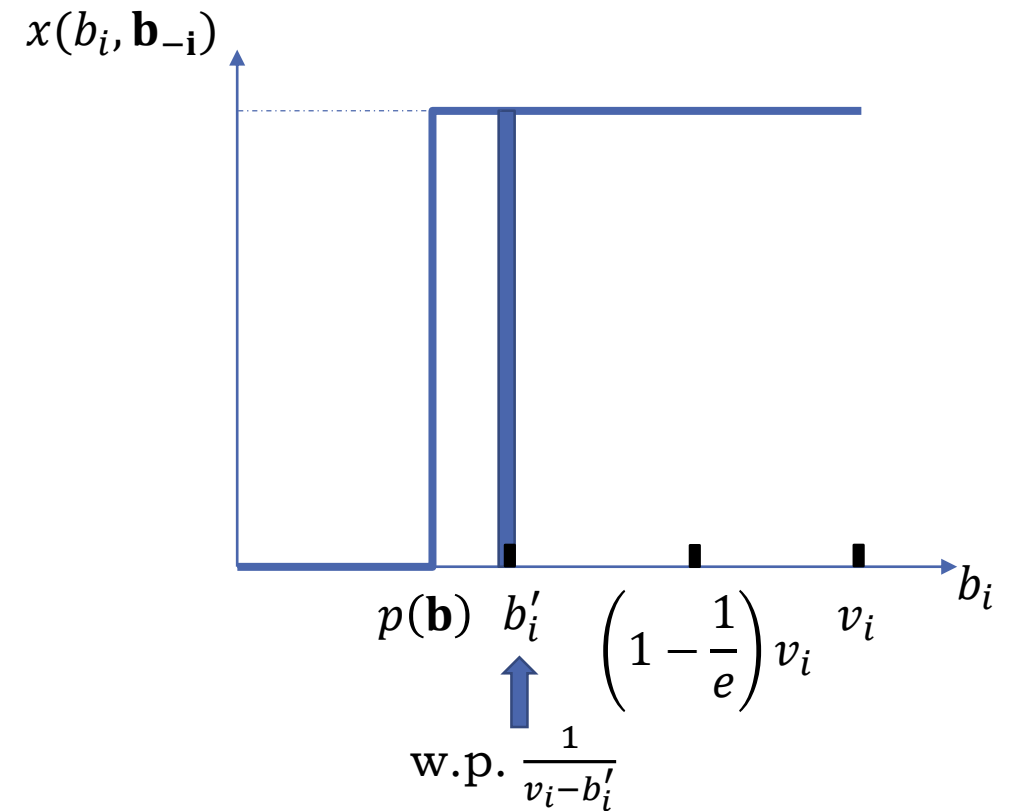
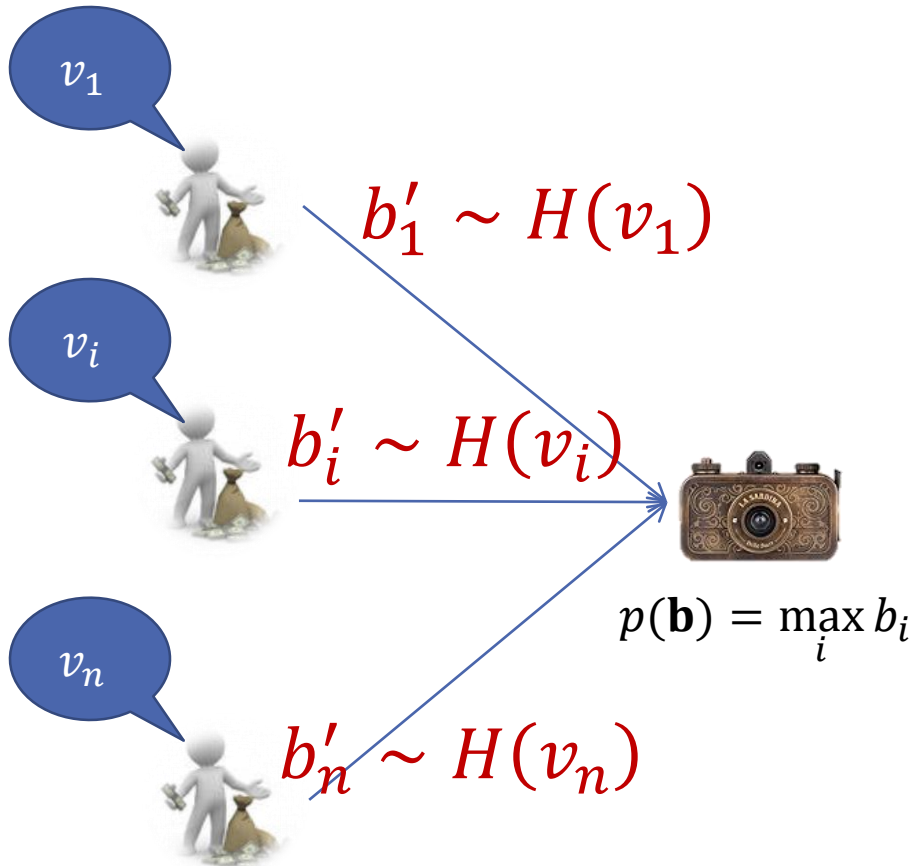
# Optimizing over $(\lambda, \mu)$

- Bid  $b'_i \sim H(v_i)$  with support  $\left[0, \left(1 - \frac{1}{e}\right) v_i\right]$  and  $h(b'_i) = \frac{1}{v_i - b'_i}$



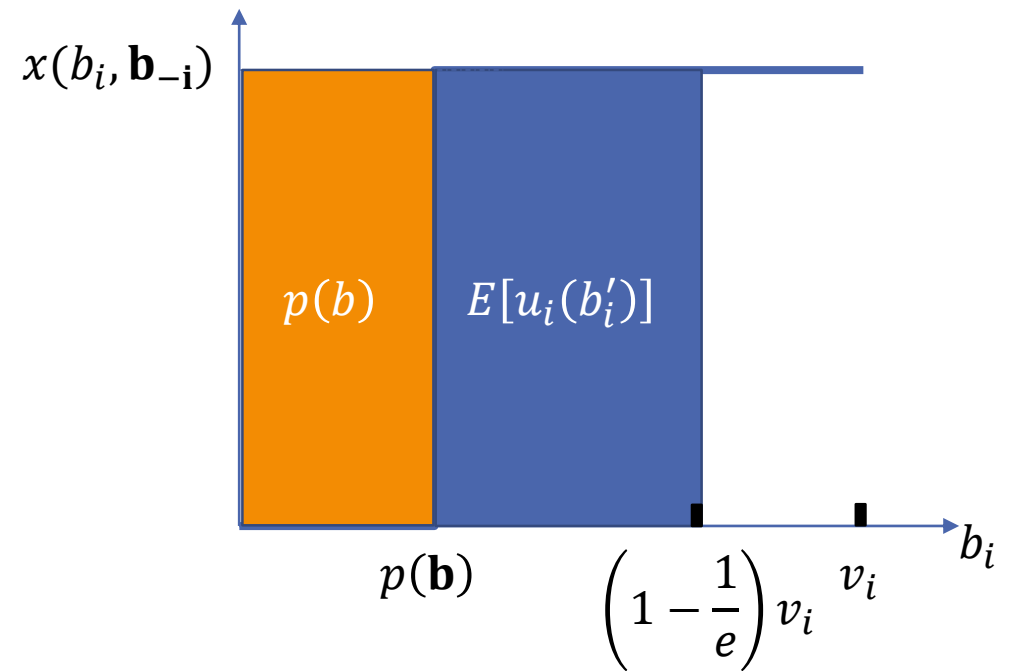
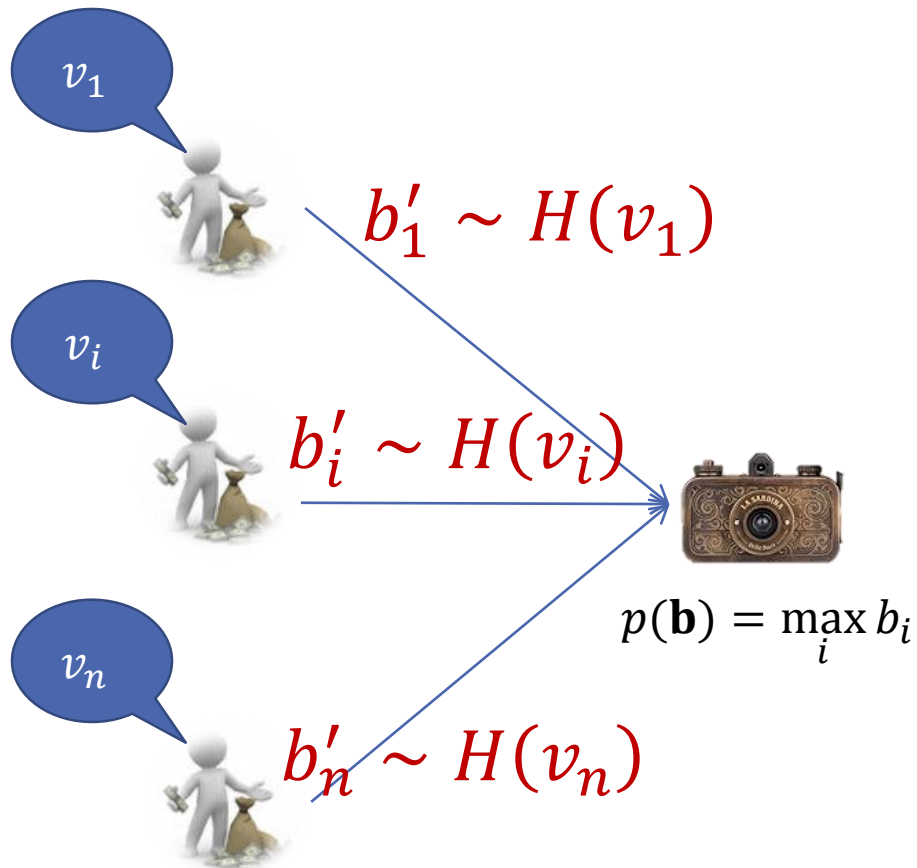
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# Optimizing over $(\lambda, \mu)$

- Bid  $b'_i \sim H(v_i)$  with support  $\left[0, \left(1 - \frac{1}{e}\right) v_i\right]$  and  $h(b'_i) = \frac{1}{v_i - b'_i}$



$$E[u_i(b'_i)] + p(\mathbf{b}) > \left(1 - \frac{1}{e}\right) v_i$$

- So in fact:  $\left(1 - \frac{1}{e}, 1\right)$ -smooth.  $PoA \leq \frac{e}{e-1} \approx 1.58$

## RECAP

- **First Extension Thm.** If proof of PNE PoA based on  $(\lambda, \mu)$  –smoothness via own-value based deviations then PoA of BNE with correlated values also  $\mu/\lambda$

QUESTIONS?

## First Extension Theorem

Complete info PNE  
to BNE with  
correlated values





# Second Extension Theorem

**Single auction to simultaneous auctions**

**PNE complete information**

## Second Extension Theorem

Single auction to simultaneous auctions

PNE complete information

### References:

Roughgarden STOC'09

Roughgarden EC'12

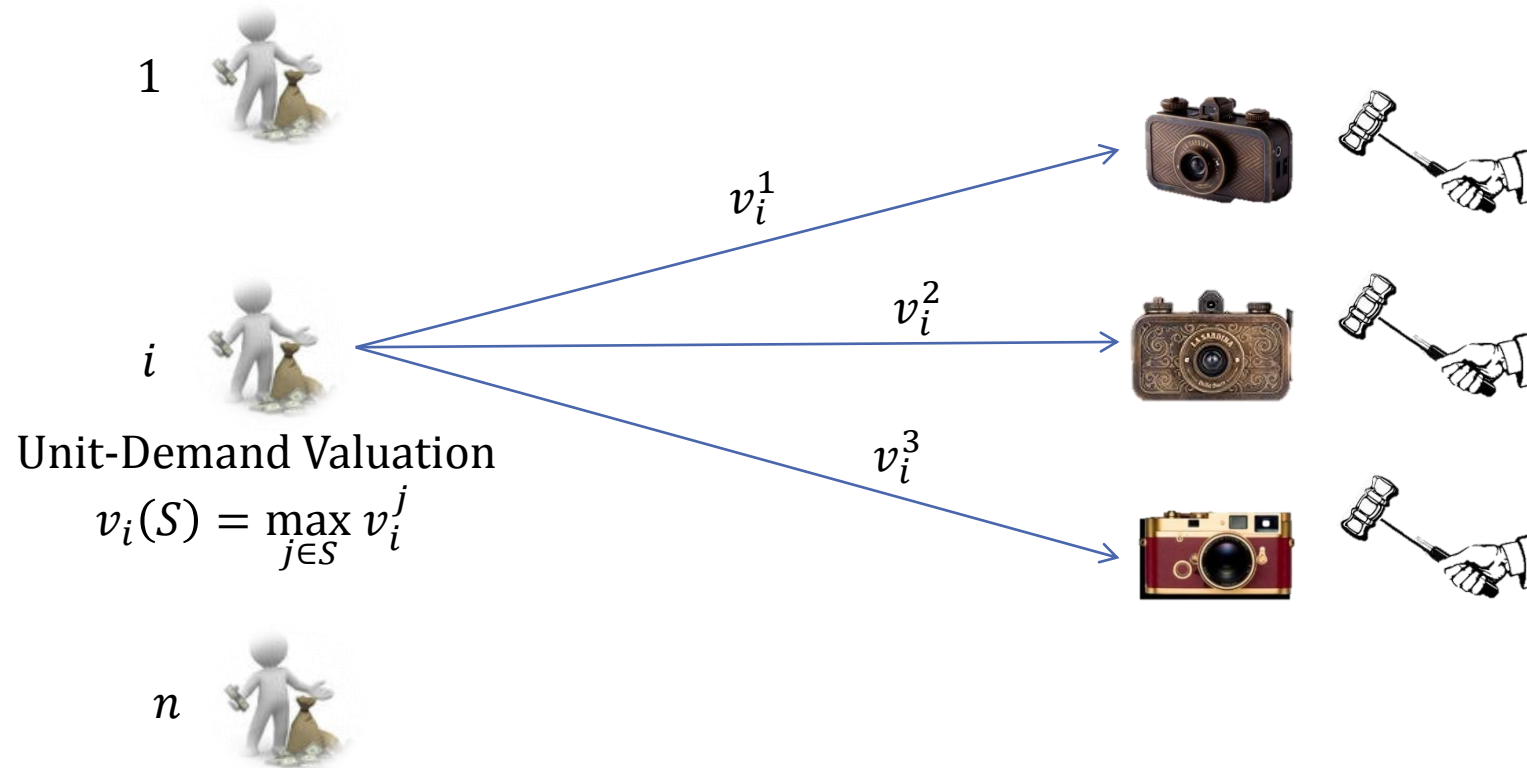
Syrkkanis '12

**Syrkkanis, Tardos STOC'13**

- **Target setting.** Simultaneous single-item first price auctions with unit-demand bidders (complete information PNE).
- **Simple setting.** Single-item first price auction (complete information PNE).
- **Thm.** If proof of PNE PoA of single-item based on proving  $(\lambda, \mu)$ -smoothness via own-value deviation then PNE PoA of simultaneous auctions also  $\mu/\lambda$ .

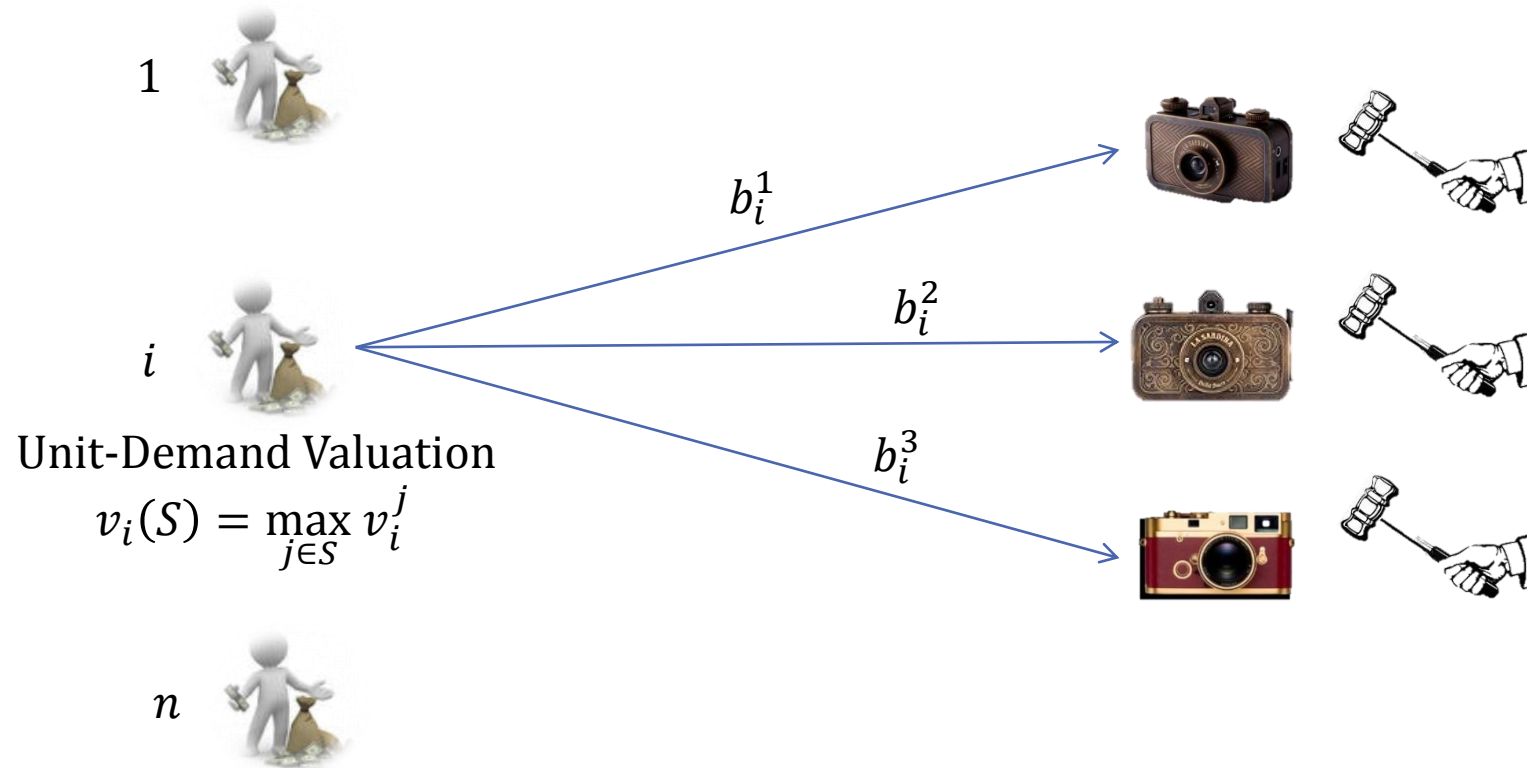
# Simultaneous First-Price Auctions

## Unit-demand bidders



# Simultaneous First-Price Auctions

## Unit-demand bidders



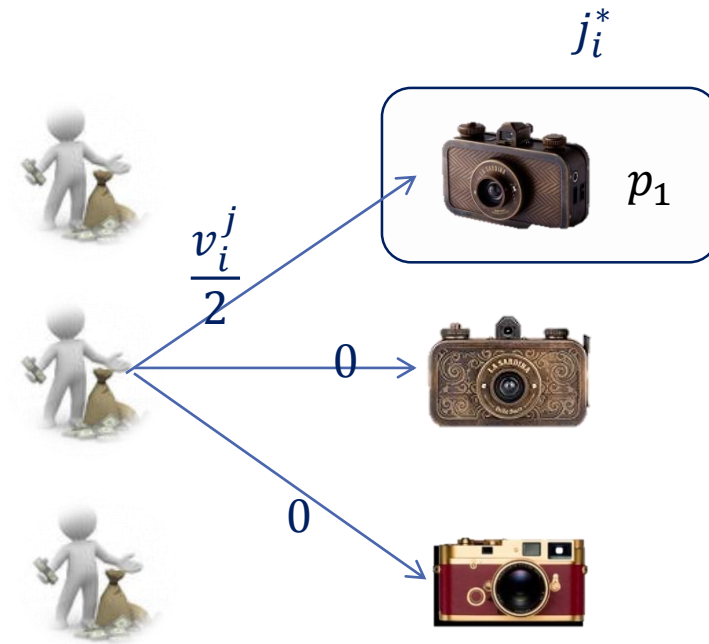
# Simultaneous First-Price Auctions

Can we derive global efficiency guarantees from local  $(\frac{1}{2}, 1)$  –smoothness of each first price auction?

**APPROACH:** Prove smoothness of the global mechanism

**GOAL:** Construct global deviation

**IDEA:** Pick your item in the optimal allocation and perform the smoothness deviation for your local value  $v_i^j$ , i.e.  $\frac{v_i^j}{2}$



# Simultaneous First-Price Auctions

Smoothness locally:

$$u_i(b'_i, \mathbf{b}_{-i}) + p_{j_i^*}(\mathbf{b}) \geq \frac{v_i^{j_i^*}}{2}$$

Summing over players:

$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + REV(\mathbf{b}) \geq \frac{1}{2} \cdot OPT(\mathbf{v})$$

Implying  $\left(\frac{1}{2}, 1\right)$ -smoothness property globally.



**Second Extension Theorem.** If proof of PNE PoA of single-item auction based on proving  $(\lambda, \mu)$ -smoothness via own-value deviation then PNE PoA of simultaneous auctions also  $\leq \mu/\lambda$ .

# BNE PoA?

- BNE PoA of simultaneous single-item auctions with correlated unit-demand values  $\leq 1/2$ ?
- Not really: deviation not oblivious to opponent valuations
- Item in the optimal matching depends on values of opponents



# But Half-way there

- What we showed:

Exists  $b'_i$  depending only on valuation profile  $\mathbf{v}$   
(not  $\mathbf{b}_{-i}$ )

For any bid vector  $\mathbf{b}$

$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

## RECAP

**Second Extension Theorem.** If proof of PNE PoA of single-item auction based on proving  $(\lambda, \mu)$ -smoothness then PNE PoA of simultaneous auctions also  $\leq \mu/\lambda$ .

Next we will extend above to BNE

QUESTIONS?

## Second Extension Theorem

Single auction to simultaneous auctions

PNE complete information



# Third Extension Theorem

**Complete info PNE to BNE with independent values**

- **Target setting.** First Price Bayes-Nash Equilibrium with asymmetric **independent** values
- **Simple setting.** Complete information Pure Nash Equilibrium
- **Thm.** If proof of PNE PoA based on  $(\lambda, \mu)$ -smoothness via valuation profile dependent deviation then PoA of BNE with independent values also  $\mu/\lambda$

## Third Extension Theorem

Complete info PNE  
to BNE with  
independent values

### References:

Christodoulou et al. ICALP'08  
Roughgarden EC'12  
Syrkkanis '12  
Syrkkanis, Tardos STOC'13

# Does this extend to BNE PoA?

$(\lambda, \mu)$  – Smoothness via valuation profile deviations

Exists  $b'_i$  depending only on valuation profile  $\mathbf{v}$   
(not  $\mathbf{b}_{-i}$ )

For any bid vector  $\mathbf{b}$

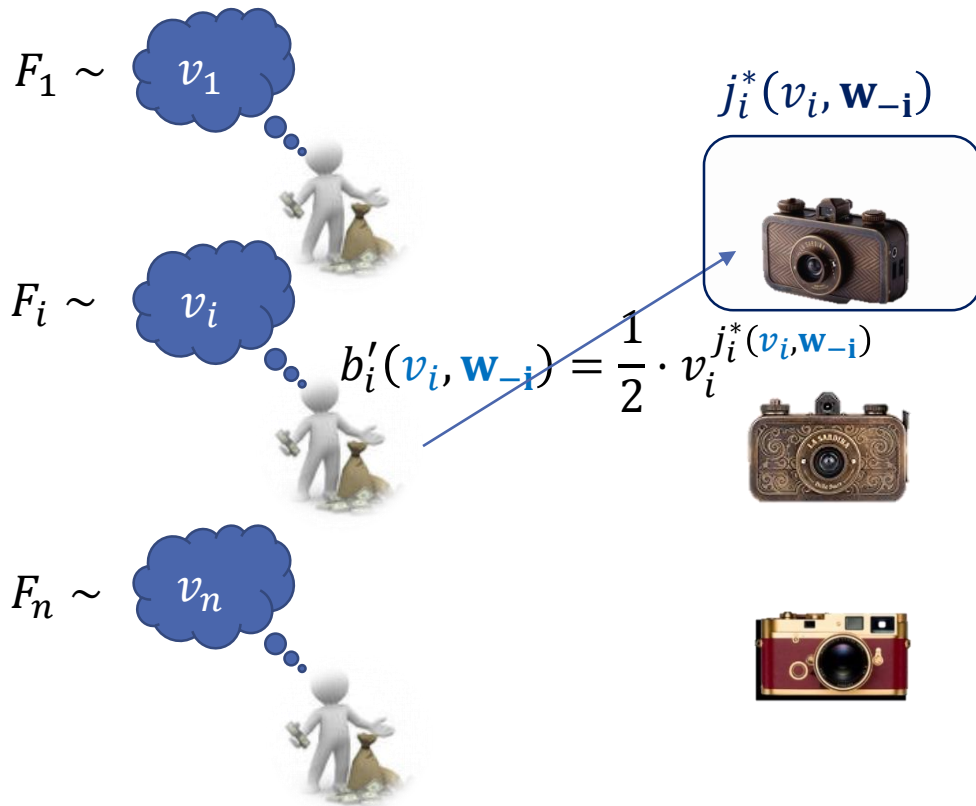
$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

### **Recall First Extension Theorem.**

If PNE PoA proved by showing  $(\lambda, \mu)$  –smoothness property via own-value deviations, then PoA bound extends to BNE with correlated values

- Relax **First Extension Theorem** to allow for dependence on opponents values
- To counterbalance: assume independent values

# BNE (independent valuations)



- Need to construct feasible BNE deviations
- Each player random samples the others values and deviates as if that was the true values of his opponents
- Above works out, due to independence of value distributions



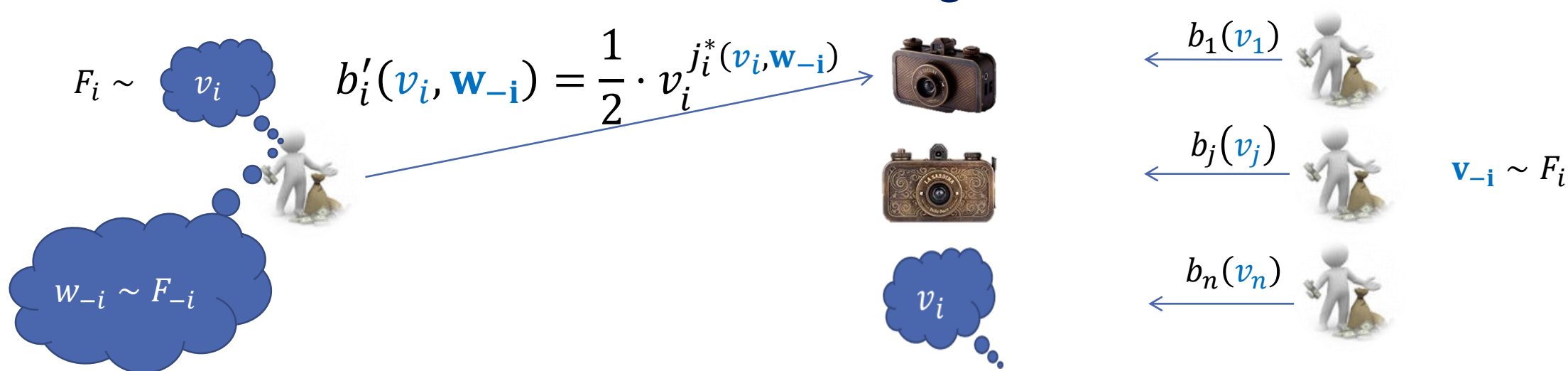
# BNE (independent valuations)

$$E[u_i^{v_i}(b'_i(v_i, \mathbf{w}_{-i}), \mathbf{b}_{-i}(\mathbf{v}_{-i}))] = E[u_i^{w_i}(b'_i(\mathbf{w}), \mathbf{b}_{-i}(\mathbf{v}_{-i}))]$$

Utility of deviation of player  $i$   
In expectation over his own  
value too.

Utility of deviation from a random sample of  
player  $i$  who knows the values of all other  
players.

**But where players play non equilibrium  
strategies.**





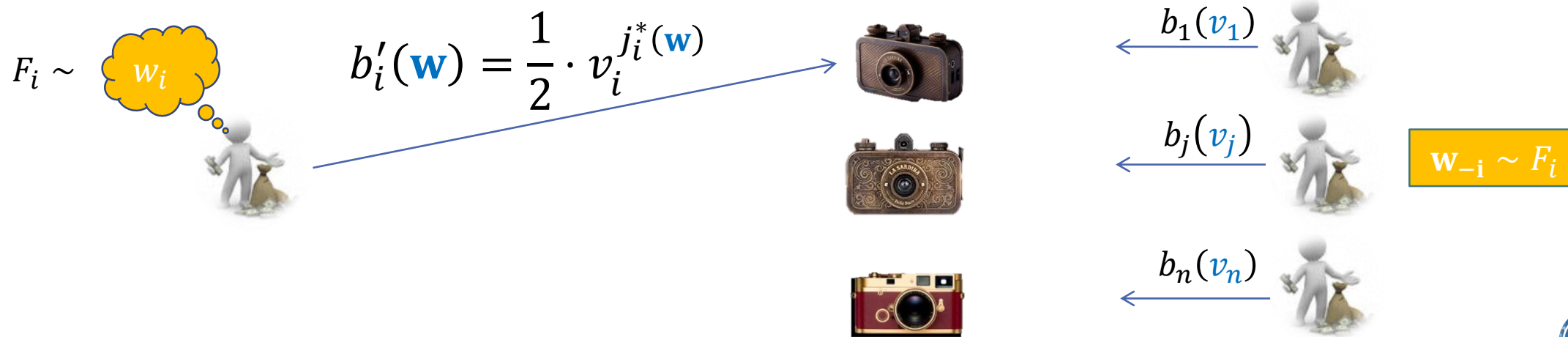
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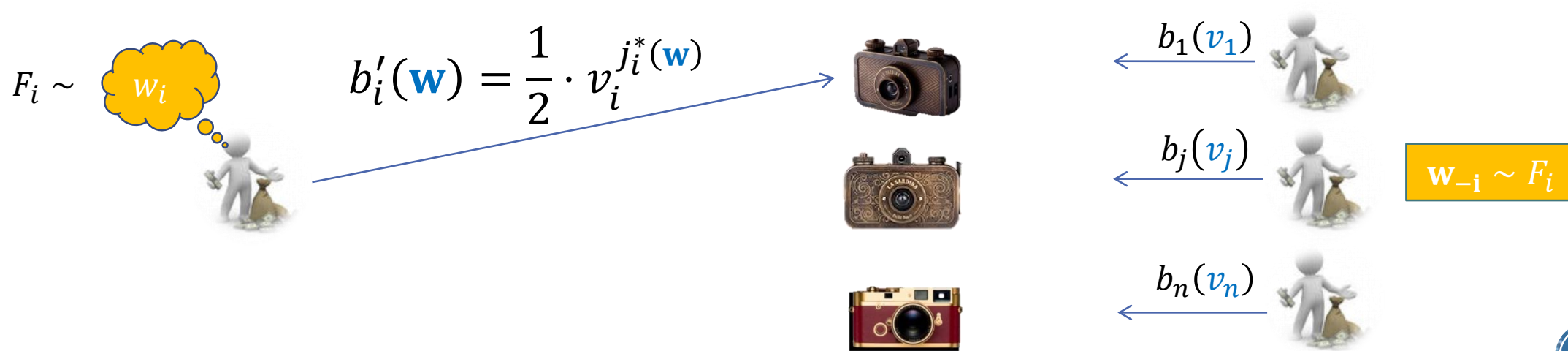


# BNE (independent valuations)

$$\underbrace{\sum_i E[u_i^{v_i}(b'_i(v_i, \mathbf{w}_{-i}), \mathbf{b}_{-i}(\mathbf{v}_{-i}))]}_{\text{Sum of deviating utilities}} = E \left[ \underbrace{\sum_i u_i^{w_i}(b'_i(\mathbf{w}), \mathbf{b}_{-i}(\mathbf{v}_{-i}))}_{\text{Sum of complete information setting deviating utilities}} \right]$$

Sum of deviating utilities

Sum of complete information setting deviating utilities



Recall. Exists  $b'_i$  depending only on valuation profile  $\mathbf{v}$  (not  $\mathbf{b}_{-i}$ )

For any bid vector  $\mathbf{b}$

# ent valuations)

$$\sum_i u_i(b'_i(\mathbf{w}), \mathbf{b}_{-i}(\mathbf{v}_{-i})) = E \left[ \sum_i u_i^{w_i}(b'_i(\mathbf{w}), \mathbf{b}_{-i}(\mathbf{v}_{-i})) \right]$$

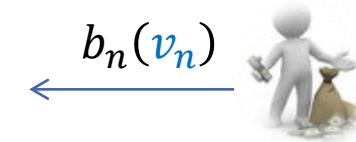
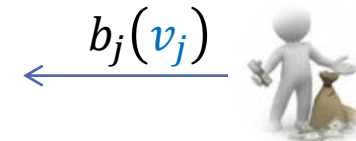
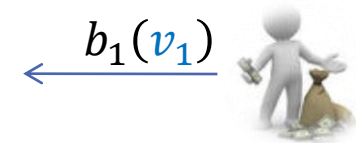
$$E[u_i(b'_i(\mathbf{w}), \mathbf{b}_{-i}(\mathbf{v}_{-i}))] \geq E[\underbrace{\lambda \cdot OPT(\mathbf{w}) - \mu \cdot REV(\mathbf{b}(\mathbf{v}))}_{\text{By smoothness on the left}}]$$

By smoothness on the left

$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$



$$b'_i(\mathbf{w}) = \frac{1}{2} \cdot v_i^{j_i^*(\mathbf{w})}$$



$$\mathbf{w}_{-i} \sim F_i$$

$$u_i(b'_i(\mathbf{w}), \mathbf{b}_{-i}(\mathbf{v}_{-i})) \geq \frac{1}{2} \cdot v_i^{j_i^*(\mathbf{w})} - p_{j_i^*(\mathbf{w})}(\mathbf{b}(\mathbf{v}))$$

# BNE (independent valuations)

$$\begin{aligned}\sum_i E[u_i^{v_i}(b'_i(v_i, \mathbf{w}_{-i}), \mathbf{b}_{-i}(\mathbf{v}_{-i}))] &= E\left[\sum_i u_i^{w_i}(b'_i(\mathbf{w}), \mathbf{b}_{-i}(\mathbf{v}_{-i}))\right] \\ &\geq E[\lambda \cdot OPT(\mathbf{w}) - \mu \cdot REV(\mathbf{b}(\mathbf{v}))]\end{aligned}$$

Found  $b'_i$  that depend only on  $v_i$  such that:

$$\sum_i E[u_i(b'_i(v_i), \mathbf{b}_{-i}(\mathbf{v}_{-i}))] + \mu \cdot E[REV(\mathbf{b}(\mathbf{v}))] \geq \lambda \cdot E[OPT(\mathbf{v})]$$

Rest is easy

**Third Extension Theorem.** If PNE PoA proved by showing  $(\lambda, \mu)$  –smoothness property via valuation profile dependent deviations, then PoA bound extends to BNE with independent values

## RECAP

- **Thm.** If proof of PNE PoA based on  $(\lambda, \mu)$ -smoothness via valuation profile dependent deviation then PoA of BNE with independent values also  $\mu/\lambda$
- **Corollary.** If PNE PoA of single-item auction proved via  $(\lambda, \mu)$ -smoothness via valuation profile dependent deviation, then BNE of simultaneous auctions with unit-demand and independent also  $\mu/\lambda$

## Third Extension Theorem

Complete info PNE  
to BNE with  
independent values

## RECAP

- **Thm.** If proof of PNE PoA based on  $(\lambda, \mu)$ -smoothness via valuation profile dependent deviation then PoA of BNE with independent values also  $\mu/\lambda$
- **Corollary.** If PNE PoA of single-item auction proved via  $(\lambda, \mu)$ -smoothness via valuation profile dependent deviation, then BNE of simultaneous auctions with **submodular** and independent also  $\mu/\lambda$
- **Corollary.** BNE PoA of simultaneous first price auctions with submodular bidders  $\leq \frac{e}{e-1}$

QUESTIONS?

## Third Extension Theorem

Complete info PNE  
to BNE with  
independent values





# **Direct approach: Arguing about distributions**



- Focusing on complete info PNE, might be restrictive in some settings
- Working with the distributions directly can potentially yield better bounds

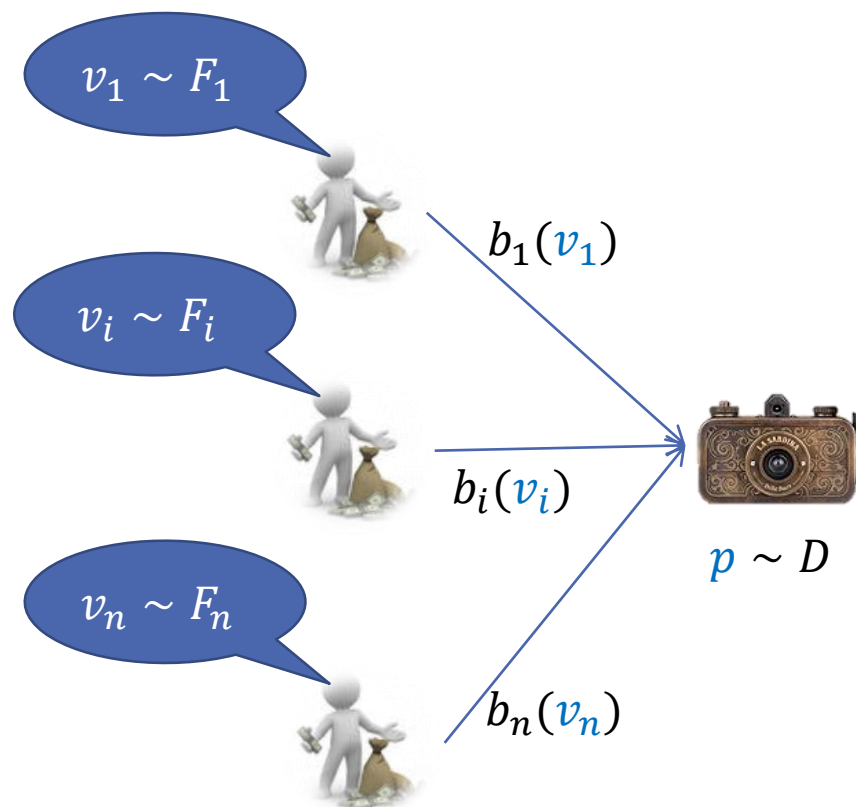
## Direct approach

Arguing about distributions

References:

Feldman et al. STOC'13

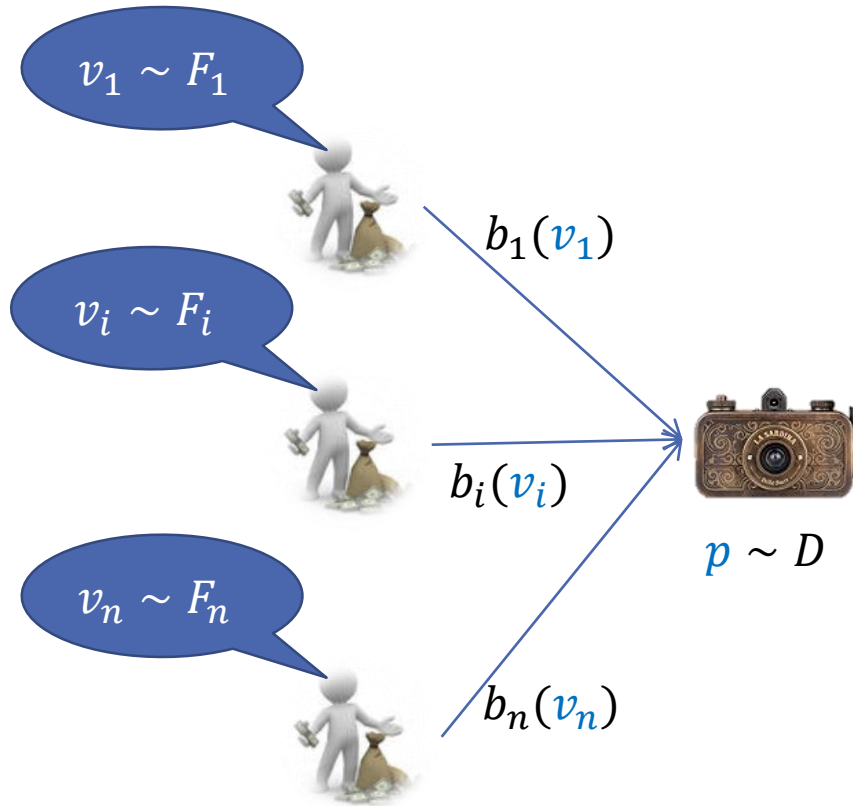
# Single-item auction BNE



- Price of the item follows a distribution  $D$
- What if a player deviates to bidding a random sample from price distribution
- The probability that he wins is  $\frac{1}{2}$  by symmetry of the two distributions
- He pays at most  $E[p]$

$$E[u_i(b'_i, \mathbf{b}_{-i}(\mathbf{v}_{-i}))] \geq \frac{v_i}{2} - E[p]$$

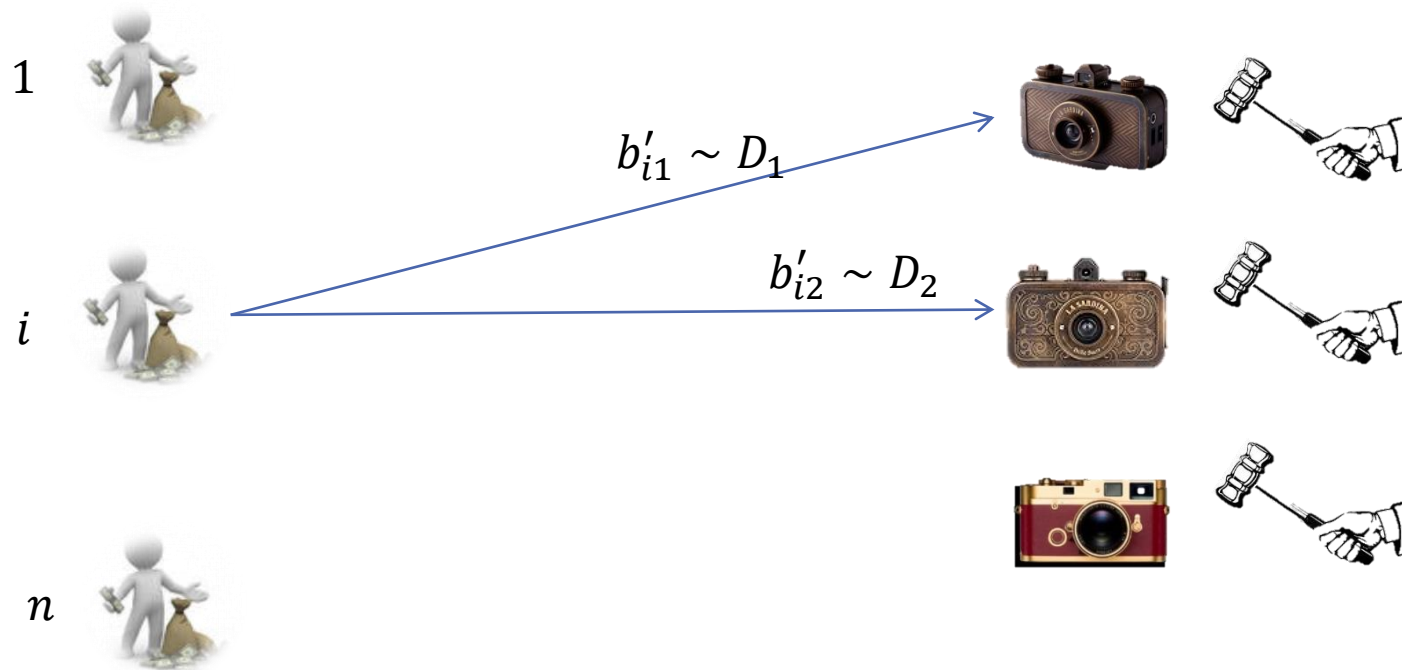
# Single-item auction BNE



- Same spirit: exists deviations that depend on price distribution such that
$$\sum_i E[u_i(b'_i, \mathbf{b}_{-i}(\mathbf{v}_{-i}))] + E[REV(\mathbf{b}(\mathbf{v}))] \geq \frac{E[OPT(\mathbf{v})]}{2}$$
- BNE PoA  $\leq 2$

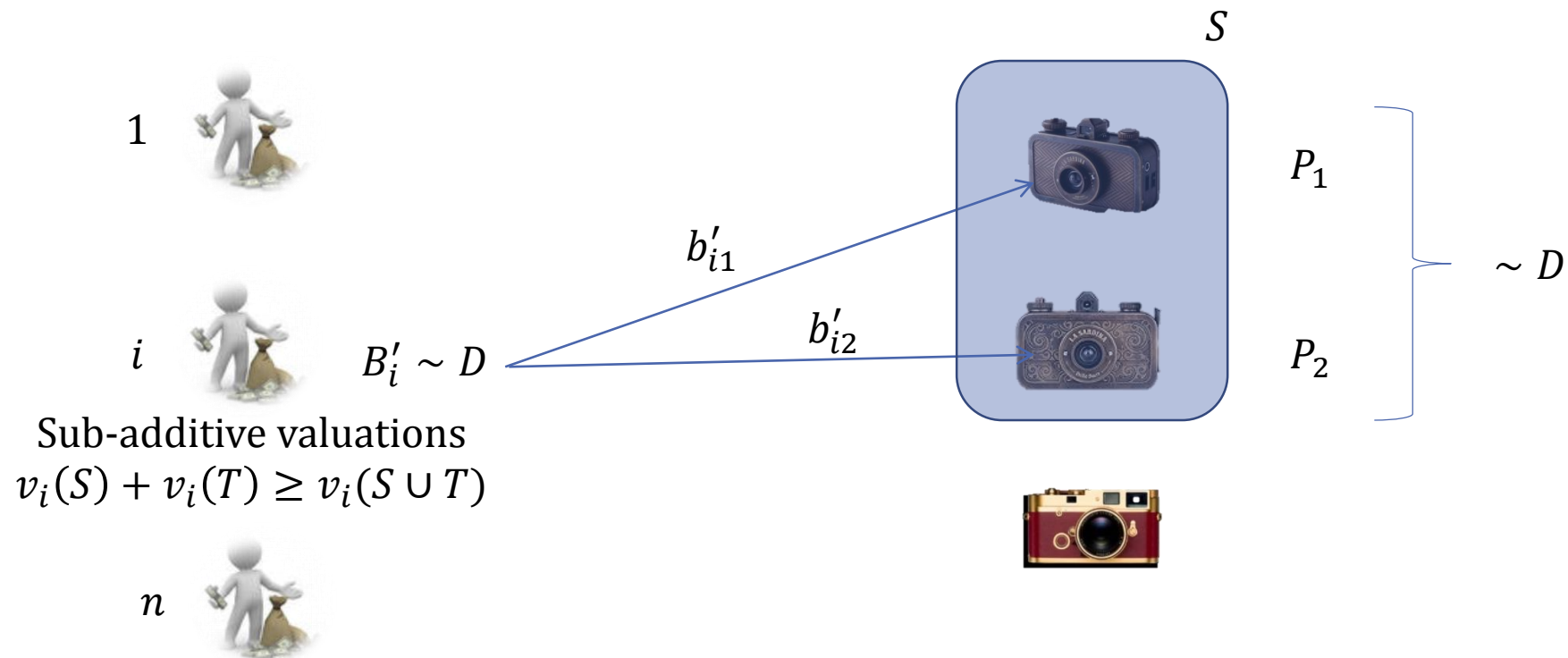
# What does it buy us

- Correlated deviating strategies across multiple auctions
- Decomposition of deviation analysis to separate deviations imposes independent randomness



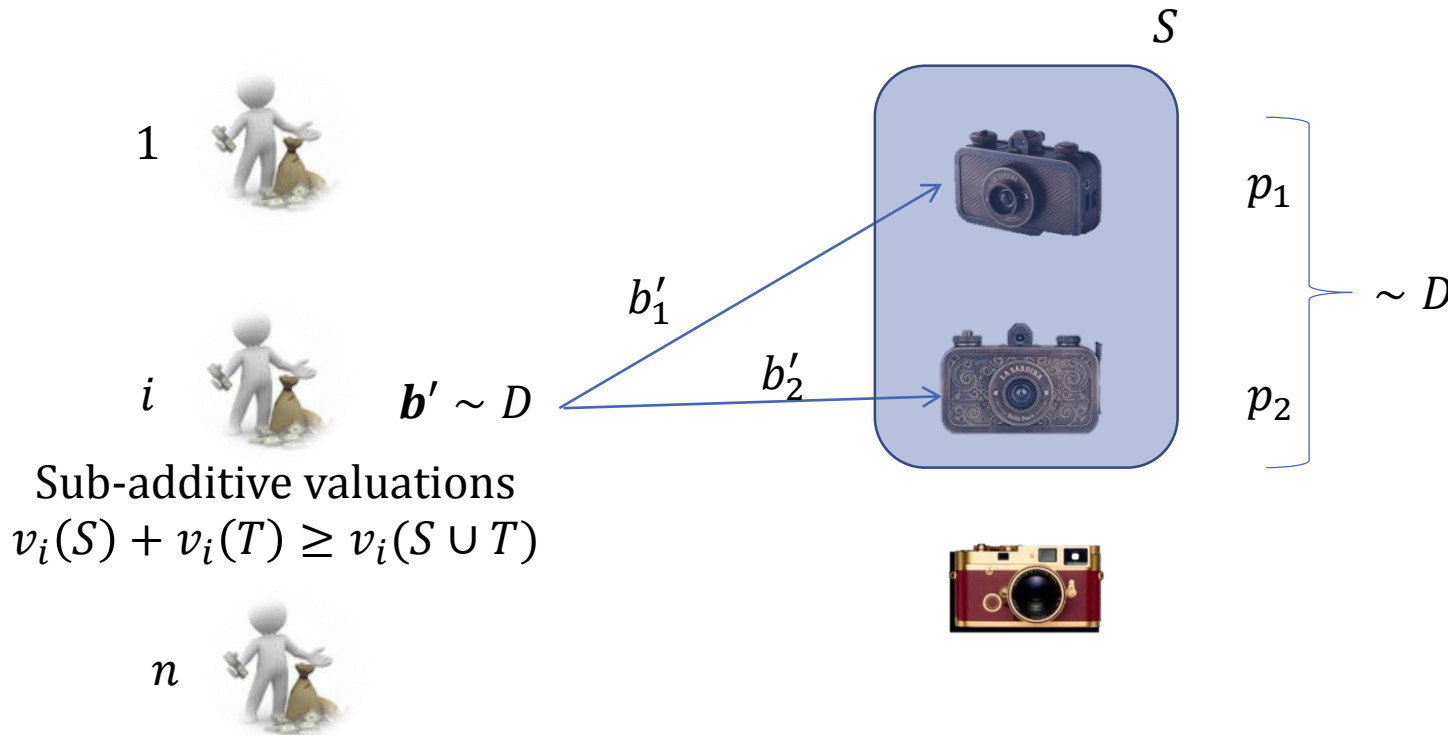
# What does it buy us

- Correlation can achieve higher deviating utility



# What does it buy us

- Correlation can achieve higher deviating utility



- Draw bid from price distribution

- $X(b, p)$ : set of won items with bid vector  $b$  and price vector  $p$

- Either I win or price wins:  
 $X(b, p) + X(p, b) = S$

- By symmetry:  
 $E[v(X(b', p))] = E[v(X(p, b'))]$

- Value collected:  $E[v(X(b', p))] = \frac{1}{2} E[v(X(b', p)) + v(X(p, b'))] \geq \frac{1}{2} E[v(S)]$

- Drawing deviation from price distribution!
- Buys correlation across auctions
- Better bounds beyond submodular

## Direct approach

Arguing about distributions





# Second Price Payment Rules





# Second price

Vickrey Auction - Truthful, efficient, simple  
(second price)



but has many bad Nash equilibria

Assume  $\text{bid} \leq \text{value}$  (no overbidding)

**Theorem.** All Nash equilibria efficient. highest value wins

# Second Price and Overbidding

- Same approach but replace Payments with “Winning Bids” and use no-overbidding

For any bid vector  $\mathbf{b}$

$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot BIDS(\mathbf{b}) \geq \lambda \cdot OPT(\mathbf{v})$$

- No overbidding assumption:

$$BIDS \leq WELFARE$$

$$\text{Then } PoA \leq \frac{1+\mu}{\lambda}$$

# Smoothness of Vickrey Auction

- Deviate to bidding your value:  $b'_i(v_i) = v_i$
- $B(\mathbf{b})$ : winning bid
- Either winning bid  $B(\mathbf{b}) \geq v_i$  or  $u_i(b'_i, \mathbf{b}_{-i}) = v_i - B_i(\mathbf{b})$

$$u_i(b'_i, \mathbf{b}_{-i}) + B_i(\mathbf{b}) \geq v_i \Rightarrow u_i(b'_i, \mathbf{b}_{-i}) + B_i(\mathbf{b}) \cdot x_i^*(\mathbf{v}) \geq v_i \cdot x_i^*(\mathbf{v})$$

$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + BIDS(\mathbf{b}) \geq OPT(\mathbf{v})$$

# Smoothness of Vickrey Auction

- Vickrey auction (1,1)-smooth using bids
- $PoA \leq 2$ : under no-overbidding
- Vickrey is efficient?
- $PoA \leq 2$ : extends to simultaneous Vickrey auctions even under BNE with independent values



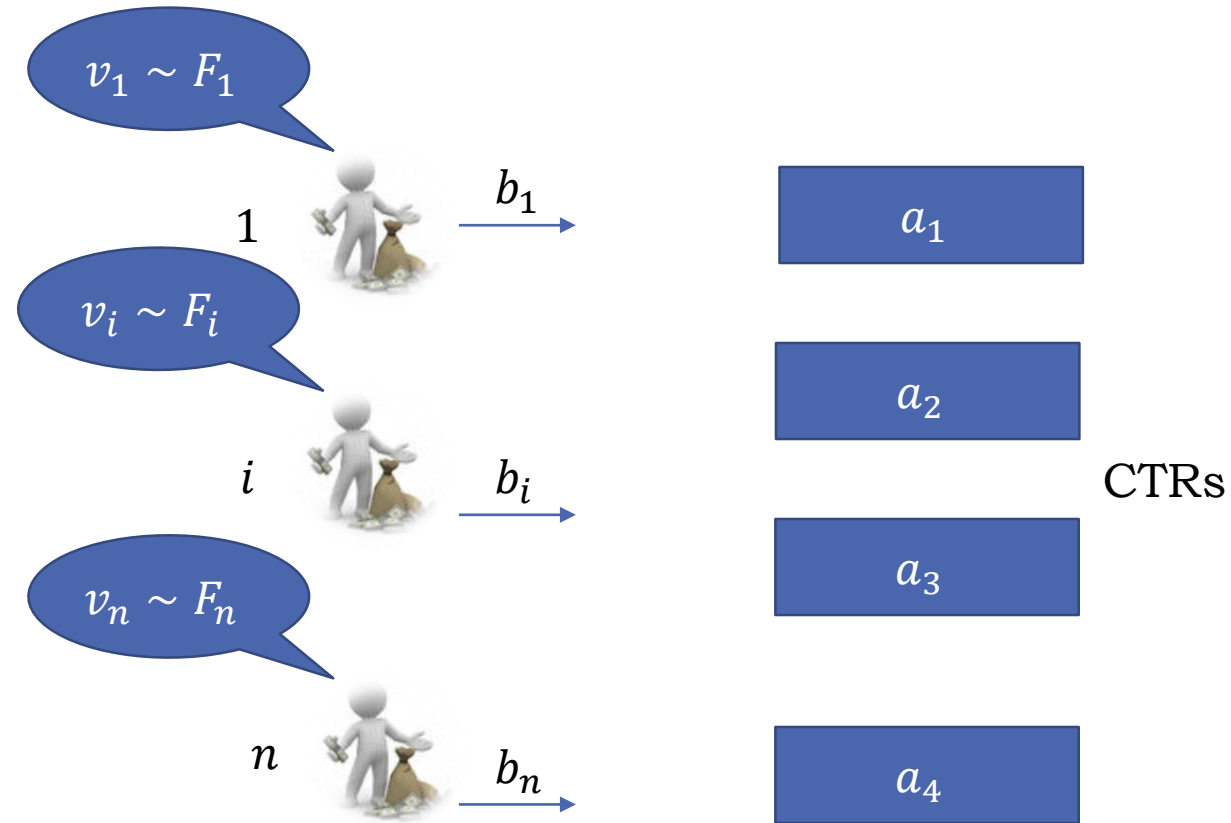
# Sneak Peek of Examples



# Generalized First-Price Auction

Advertisers

Slots



- Allocate slots by bid

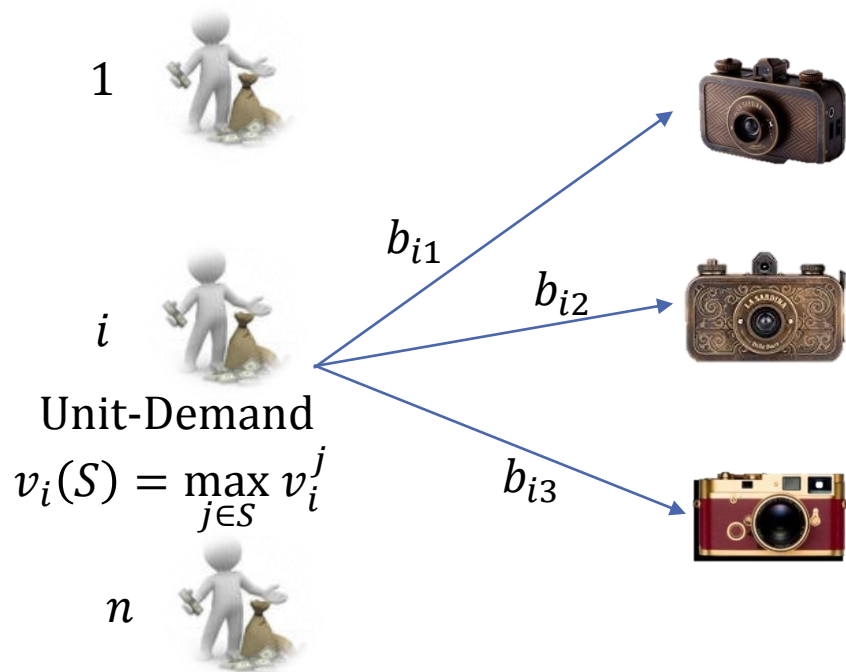
- Charge bid per-click

- Utility:  
$$u_i(b) = a_{\sigma(i)}(v_i - b_i)$$

# Matching Markets – Greedy Mechanism

Unit-Demand Bidders

Items

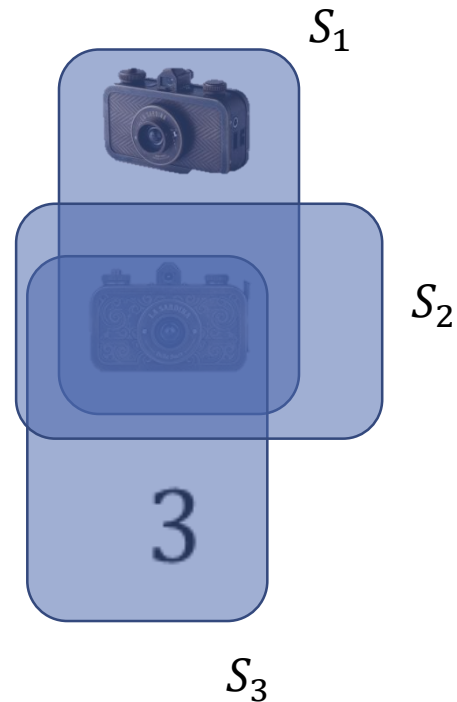
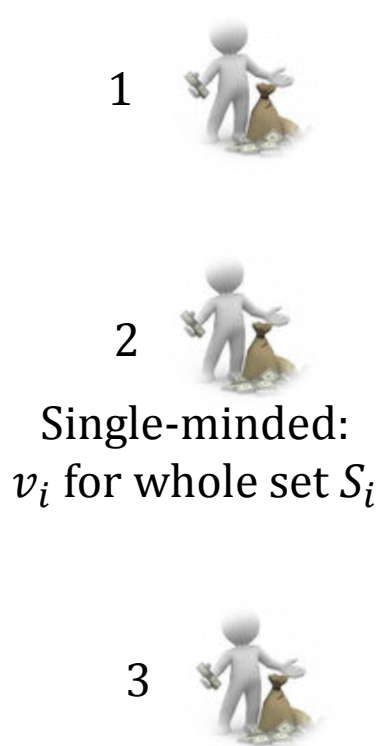


- Allocated items greedily to highest remaining bid
- If allocated item  $j(b)$ , charge  $b_i^{j(b)}$
- Utility:  
$$u_i(b) = v_i^{j(b)} - b_i^{j(b)}$$

# Single-Minded Combinatorial Auction

Single-Minded Bidders

Items



- Each bidder submits  $b_i$  and  $T_i$
- Run some algorithm (optimal or greedy  $O(\sqrt{m})$ -approx.) over reported single-minded values
- Charge bid  $b_i$  if allocated



# Examples

## GFP

- Allocate slots by bid
- Charge bid per-click
- Utility:  
$$u_i(b) = a_{\sigma(i)}(v_i - b_i)$$

## Matching Markets-Greedy Allocation

- Allocated items greedily to highest remaining bid
- If allocated item  $j(b)$ , charge  $b_i^{j(b)}$
- Utility:  
$$u_i(b) = v_i^{j(b)} - b_i^{j(b)}$$

## Single-Minded Combinatorial Auctions

- Each bidder submits  $b_i$  and  $T_i$
- Run some algorithm (optimal or greedy  $O(\sqrt{m})$ -approx.) over reported single-minded values
- Charge bid  $b_i$  if allocated

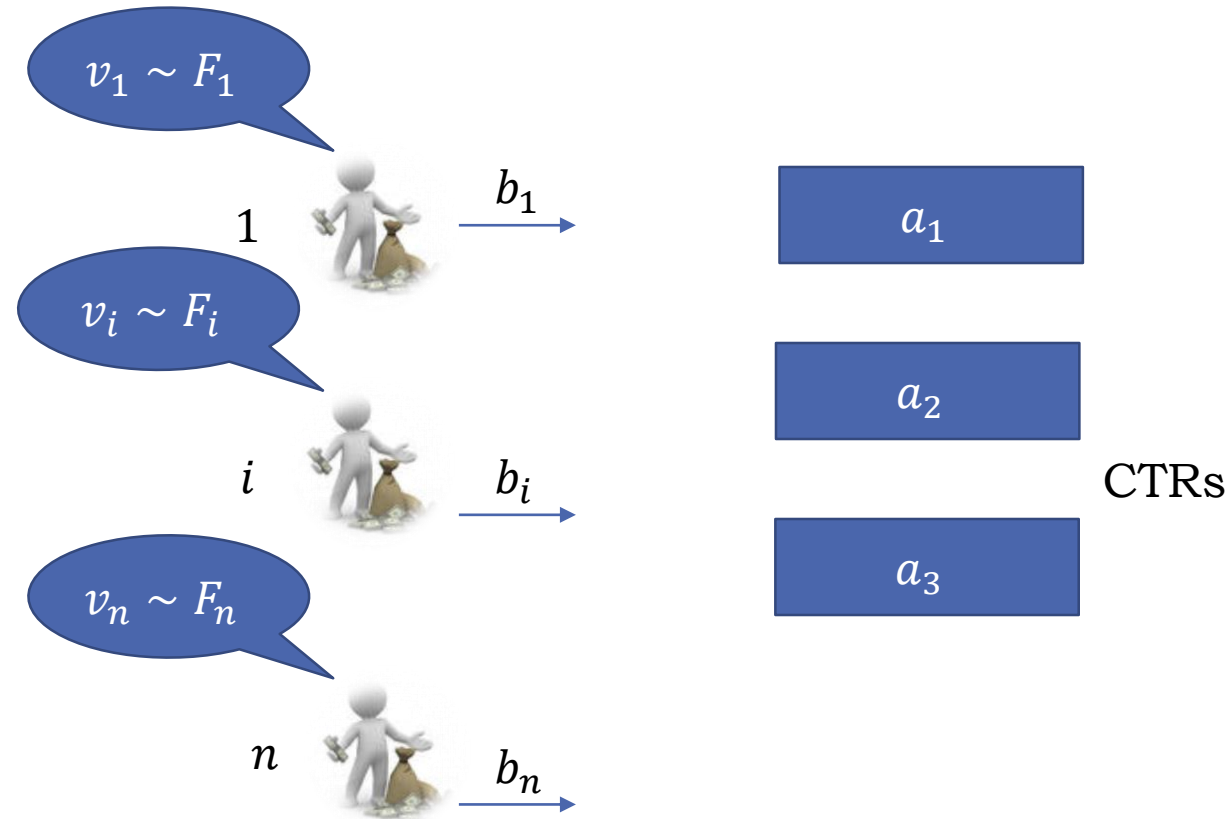


# Examples

# Generalized First-Price Auction

Advertisers

Slots



- Allocate slots by bid

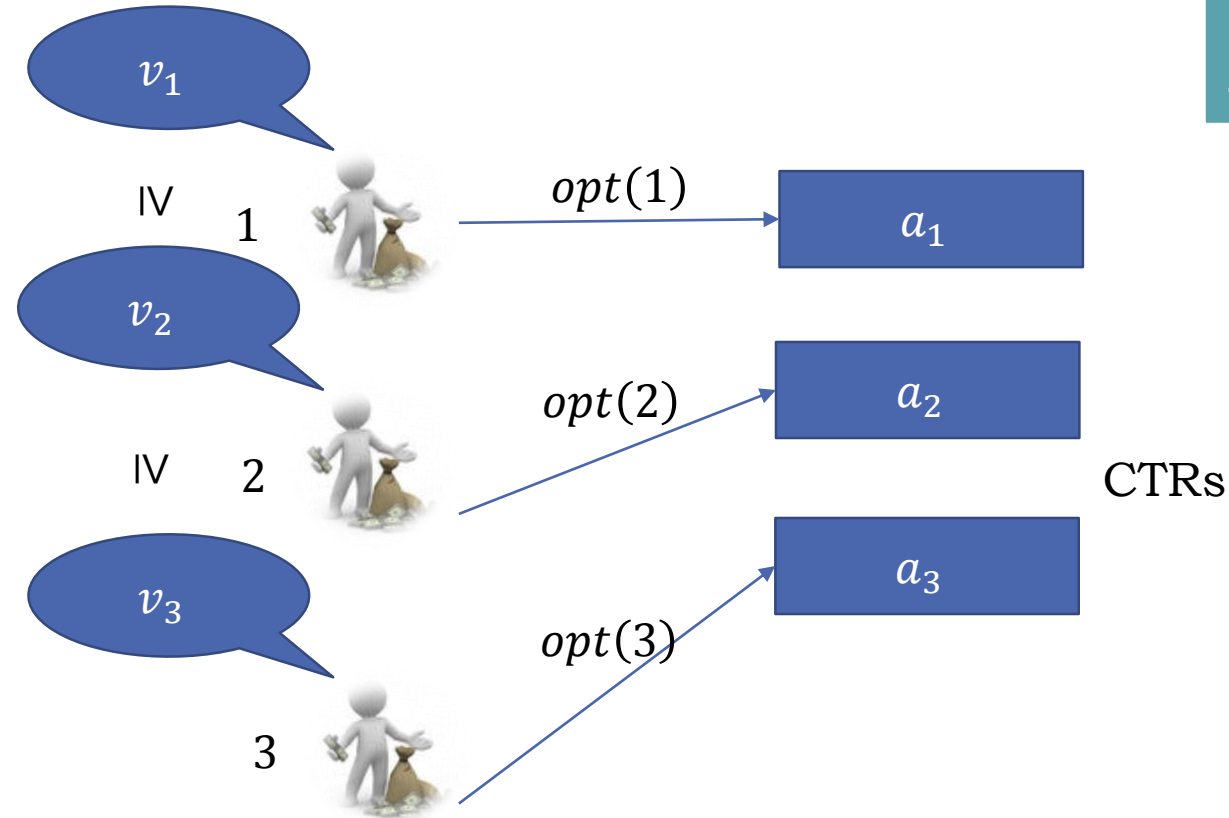
- Charge bid per-click

- Utility:  
$$u_i(b) = a_{\sigma(i)}(v_i - b_i)$$

# Smoothness of GFP

Advertisers

Slots



$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot \sum_i a_{opt(i)} v_i$$

- $b'_i = \frac{v_i}{2}$
- Either bid of player at slot  $opt(i) \geq \frac{v_i}{2}$
- Or utility  $\geq \frac{a_{opt(i)} v_i}{2}$   

$$u_i\left(\frac{v_i}{2}, b_{-i}\right) + a_{opt(i)} \cdot b_{\pi(opt(i))} \geq \frac{a_{opt(i)} v_i}{2}$$

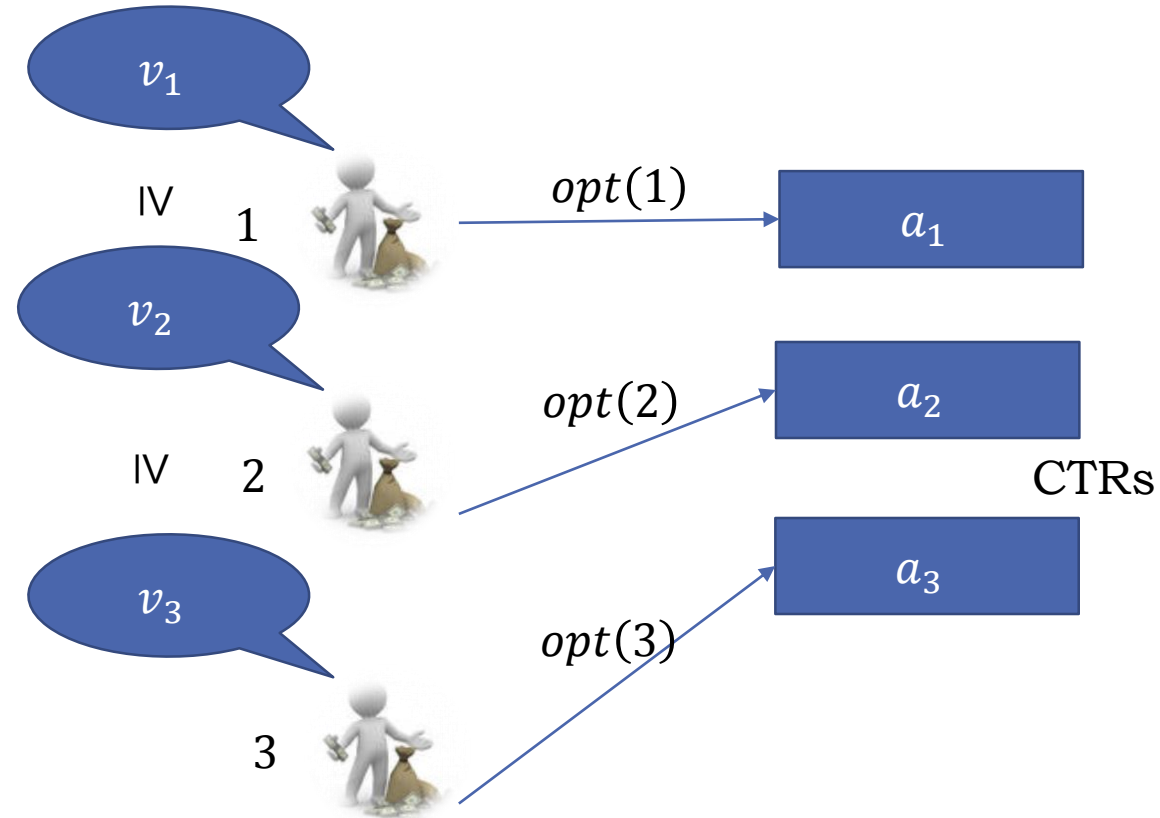
$$\sum_i u_i\left(\frac{v_i}{2}, b_{-i}\right) + \sum_i a_{opt(i)} \cdot b_{\pi(opt(i))} \geq \sum_i \frac{a_{opt(i)} v_i}{2}$$

$$\sum_i u_i\left(\frac{v_i}{2}, b_{-i}\right) + REV(\mathbf{b}) \geq \frac{1}{2} \cdot OPT(\mathbf{v})$$

# Smoothness of GFP

Advertisers

Slots



$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot \sum_i a_{opt(i)} v_i$$

$$\sum_i u_i\left(\frac{v_i}{2}, b_{-i}\right) + REV(b) \geq \frac{1}{2} \cdot OPT(v)$$

**Thm.**  $PoA \leq 2$

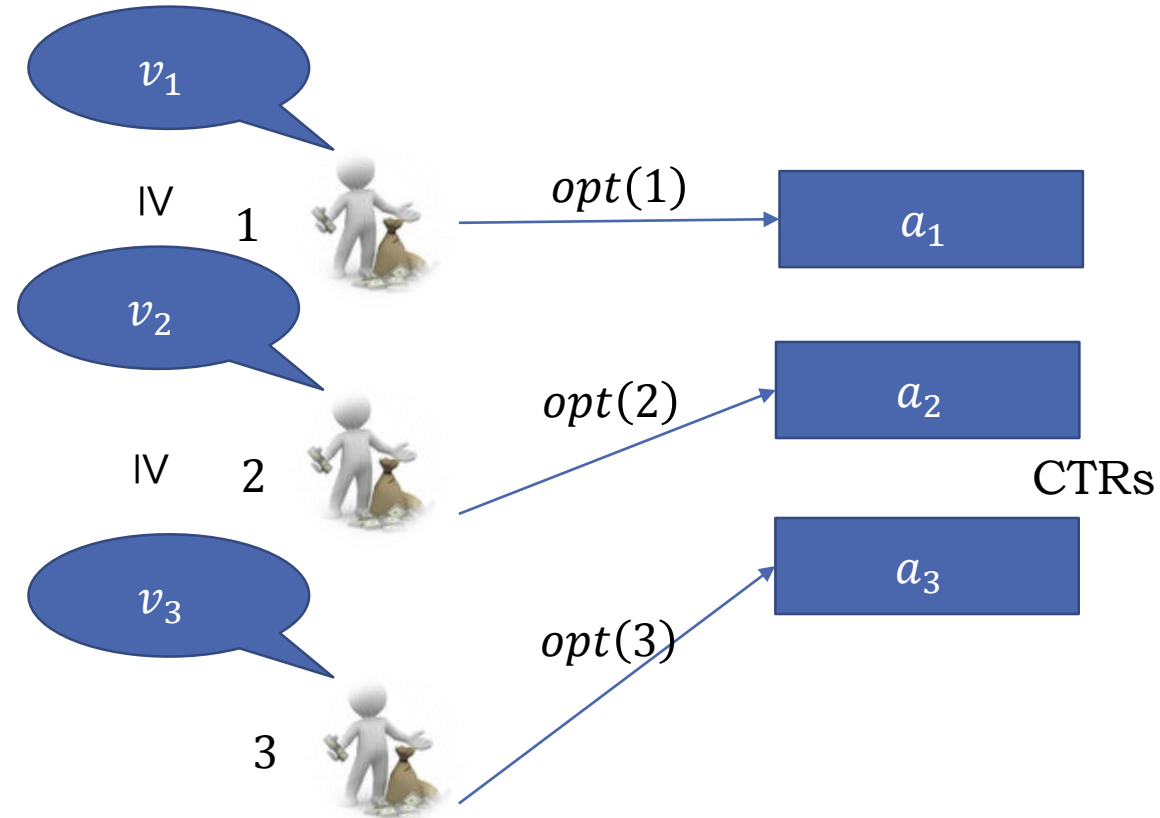
**Proof.**

$$\begin{aligned} \sum_i u_i(b) &\geq \sum_i u_i\left(\frac{v_i}{2}, b_{-i}\right) \\ UTIL(b) + REV(b) &\geq \frac{1}{2} \cdot OPT(v) \\ SW(v) &\geq \frac{1}{2} \cdot OPT(v) \end{aligned}$$

# Smoothness of GFP

Advertisers

Slots



$$\sum_i u_i(b'_i, \mathbf{b}_{-i}) + \mu \cdot REV(\mathbf{b}) \geq \lambda \cdot \sum_i a_{opt(i)} v_i$$

$$\sum_i u_i\left(\frac{v_i}{2}, b_{-i}\right) + REV(b) \geq \frac{1}{2} \cdot OPT(v)$$

**Thm.** Bayes-Nash  $PoA \leq 2$

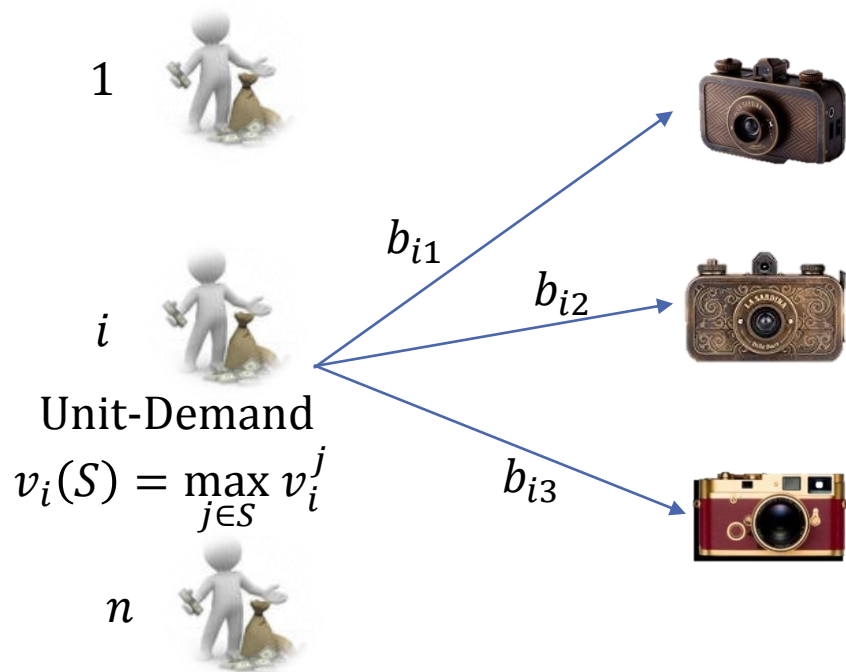
**Proof.**

$$\begin{aligned} \sum_i E[u_i(b(\mathbf{v}))] &\geq \sum_i E\left[u_i\left(\frac{v_i}{2}, b_{-i}(v_{-i})\right)\right] \\ E[UTIL(b(\mathbf{v}))] + E[REV(b(\mathbf{v}))] &\geq \frac{1}{2} \cdot E[OPT(\mathbf{v})] \\ E[SW(b(\mathbf{v}))] &\geq \frac{1}{2} \cdot E[OPT(\mathbf{v})] \end{aligned}$$

# Matching Markets – Greedy Mechanism

Unit-Demand Bidders

Items



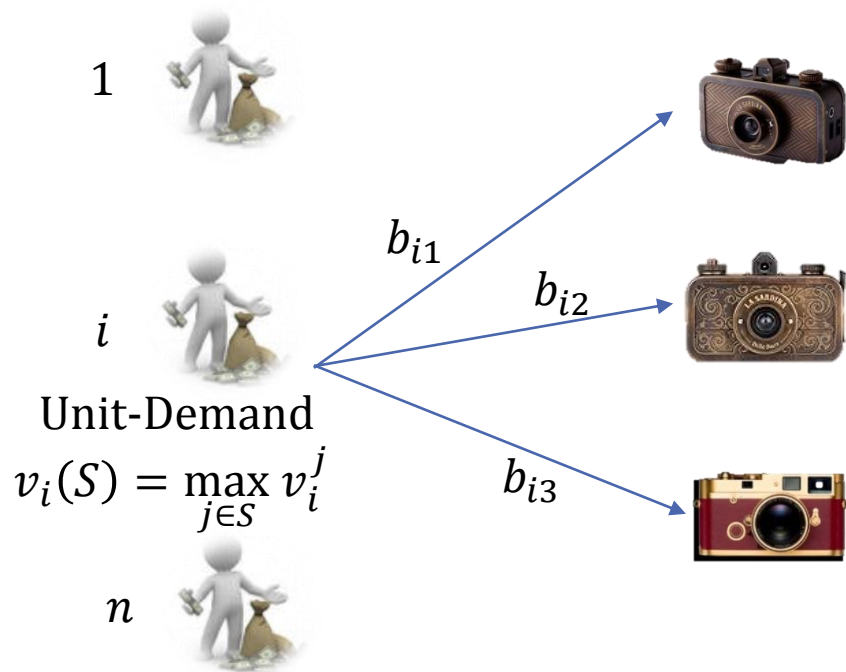
- Allocated items greedily to highest remaining bid
- If allocated item  $j(b)$ , charge  $b_i^{j(b)}$
- Utility:

$$u_i(b) = v_i^{j(b)} - b_i^{j(b)}$$

# Matching Markets – Greedy Mechanism

Unit-Demand Bidders

Items



- Deviation

$$b_i^j = \frac{v_i^j}{2}$$

- Only for  $j$  = item in optimal matching

- If  $p_j(b)$  is price of item  $j$

$$u_i(b'_i, b_{-i}) \geq \frac{v_i^j}{2} - p_j(b)$$

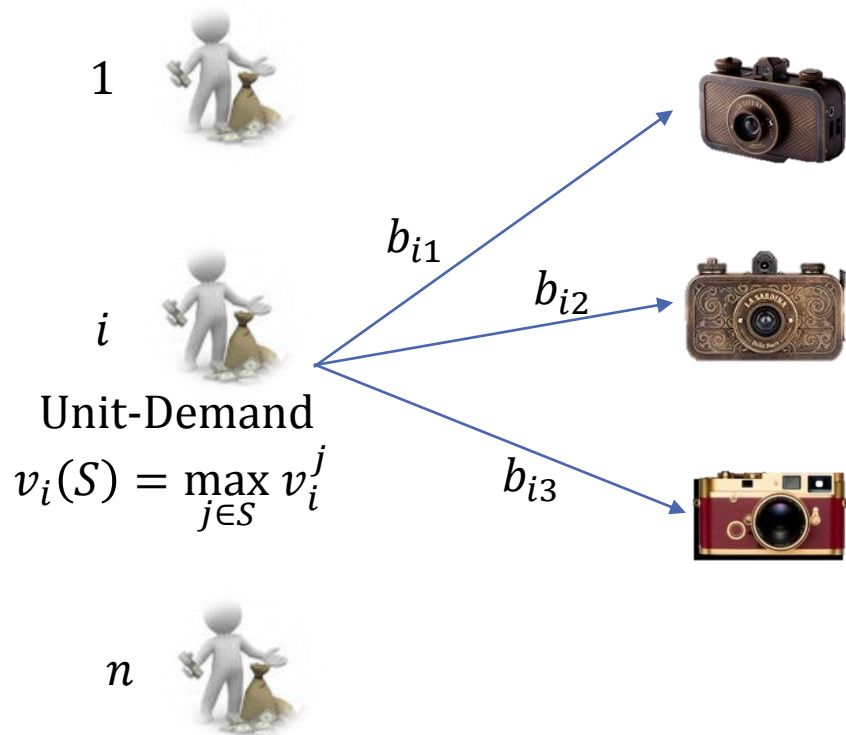
- Thus  $(\frac{1}{2}, 1)$ -smooth via valuation profile dependent deviations



# Matching Markets – Greedy Mechanism

Unit-Demand Bidders

Items



- In fact

$$b_i^j \sim H(v_i^j)$$

- Only for  $j$  = item in optimal matching

$$u_i(b'_i, b_{-i}) \geq \left(1 - \frac{1}{e}\right) v_i^j - p_j(b)$$

- Thus  $\left(1 - \frac{1}{e}, 1\right)$ -smooth

- Greedy on true values: 2-approx.

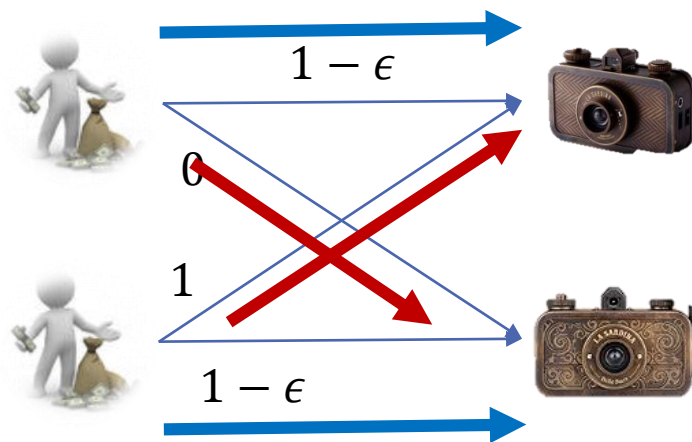
- Greedy on reported values: 1.58-approx.!

# Incentives improve algorithmic approximation

- Greedy on true values: 2-approx.

Unit-Demand Bidders

Items

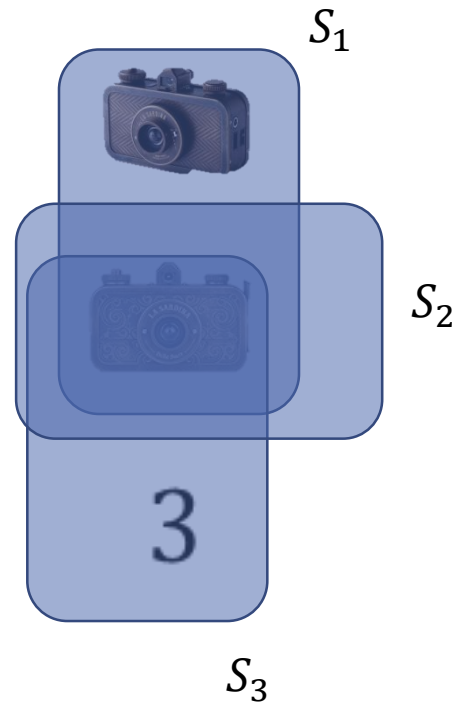
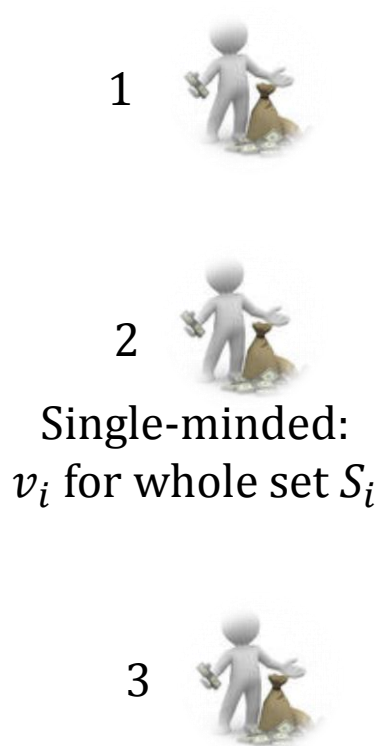


- At equilibrium:
  - Player 2 never goes for first item
  - Too expensive
  - So allocation is efficient

# Single-Minded Combinatorial Auction

Single-Minded Bidders

Items

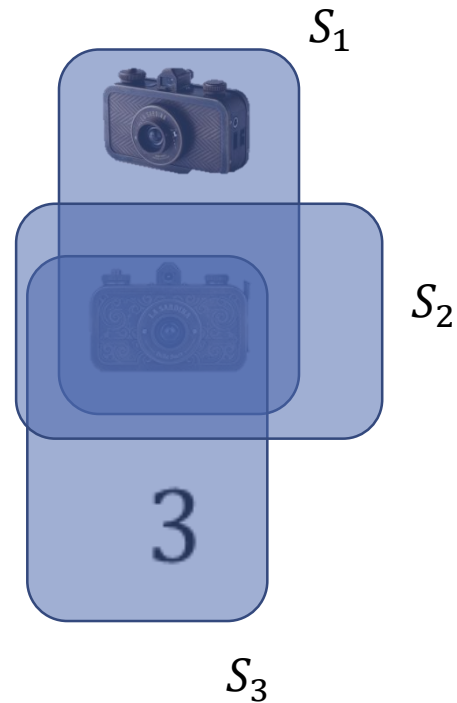
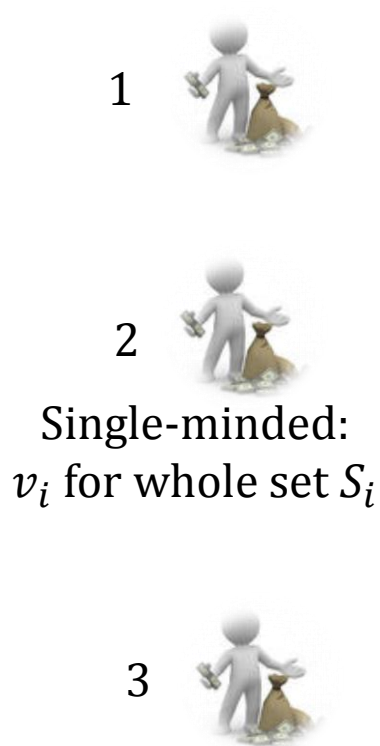


- Each bidder submits  $b_i$  and  $T_i$
- Run some algorithm over reported single-minded values
- Charge bid  $b_i$  if allocated

# Optimal Algorithm

Single-Minded Bidders

Items



- Each bidder submits  $b_i$  and  $T_i$
- Run **optimal algorithm** over reported single-minded values
- Charge bid  $b_i$  if allocated

# Linear inefficiency!

$m$  Items

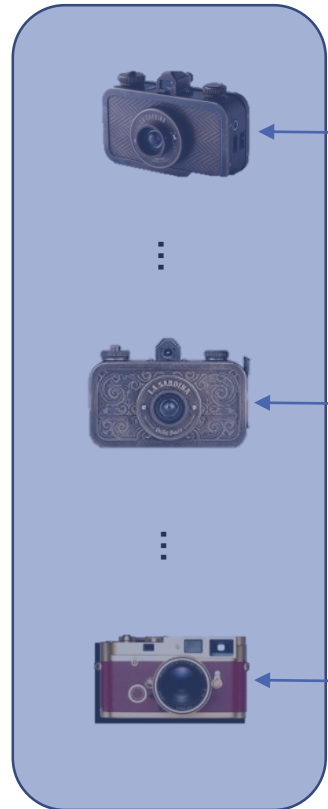
$$v_1 = 1$$



$$v_2 = 1$$



Single-minded:  
 $v_i$  for whole set  $S_i$



$$S_1 = S_2$$



$$v = 1 - \epsilon$$

⋮



$$v = 1 - \epsilon$$

⋮



$$v = 1 - \epsilon$$

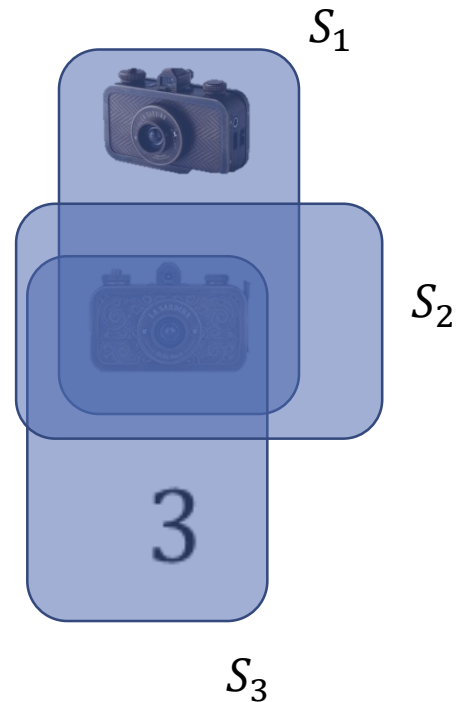
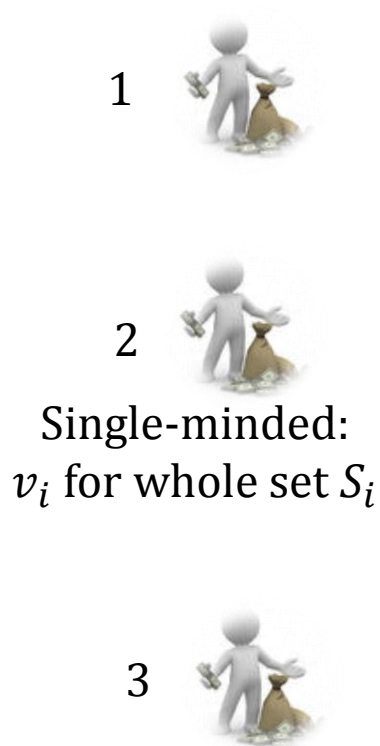
At equilibrium:

- 1 and 2 bid  $b = 1$ ,  $T = [m]$
- Other players bid 0
- $SW = 1$  but  $OPT = m$

# $\sqrt{m}$ – Approximation Algorithm

Single-Minded Bidders

Items



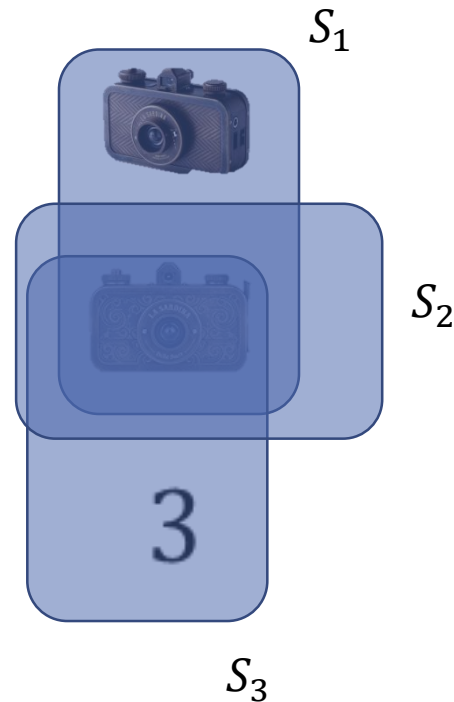
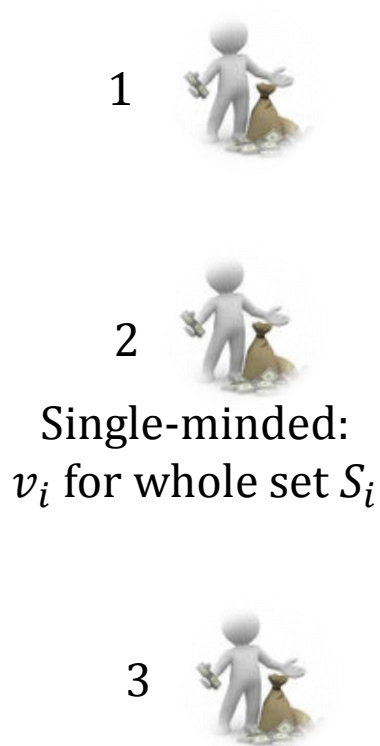
- Each bidder submits  $b_i$  and  $T_i$
- Run  $\sqrt{m}$  – **Approximation Algorithm** over reported single-minded values
- Charge bid  $b_i$  if allocated

# $\sqrt{m}$ – Approximation Algorithm

Single-Minded Bidders

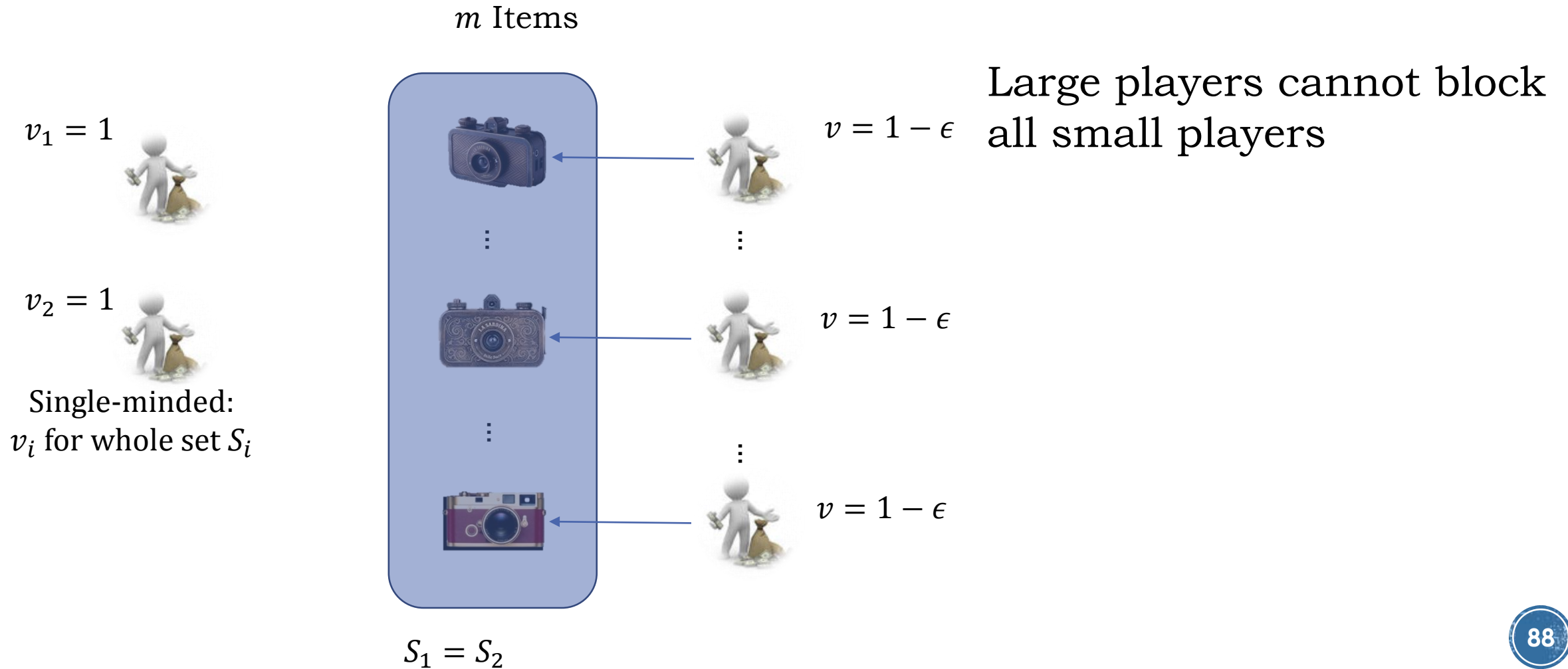
Items

$\sqrt{m}$  – Approximation Algorithm



- Reweight bids as:  $\hat{b}_i = \frac{b_i}{\sqrt{|T_i|}}$
  - Allocate in decreasing order of  $\hat{b}_i$
  - Charge bid  $b_i$  if allocated
- 
- Idea: A player can block at most  $\sqrt{m}$  other players of same value from being allocated

# Bad Example Corrected

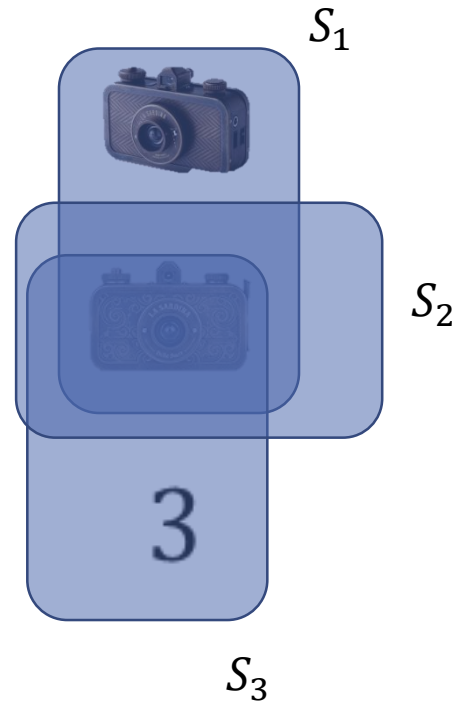
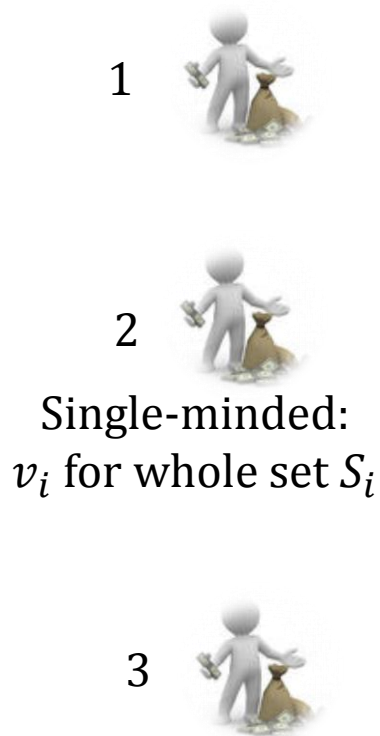




# Smoothness of Approximation Algorithm

Single-Minded Bidders

Items



- Deviation  $b'_i$ : bid  $\frac{v_i}{2}$  for  $S_i$
- Let  $\tau_i(b)$ : Threshold bid for being allocated  $S_i$  (including bid of player)
- By similar analysis:
$$u_i(b'_i, b_{-i}) + \tau_i(b) \geq \frac{v_i}{2}$$
- Need to show:  $\sum_i \tau_i(b) \leq c \cdot REV$

# Smoothness of Approximation Algorithm

- Fact: Algorithm is  $\sqrt{m}$  –approximation
- Think of hypothetical situation where each bidder is duplicated
- Duplicate bidder bids:  $b_i = \tau_i(b) - \epsilon$  for set  $S_i$
- By definition of  $\tau_i(b)$ : algorithm doesn't allocate to them
- Allocating to duplicate bidders yields welfare
$$\sum_i \tau_i(b)$$
- Since algorithm is  $\sqrt{m}$  –approximation:  $REV = \sum_i b_i X_i(b) \geq \frac{1}{\sqrt{m}} \sum_i \tau_i(b)$

# Approximation improves efficiency

- Approximate mechanism:  $\left(\frac{1}{2}, \sqrt{m}\right)$  –smooth
- Welfare at equilibrium  $O(\sqrt{m})$ -approximate NOT  $O(m)$  –approximate

# Some References

- **Smoothness**

Roughgarden STOC'09, Lucier, Paes Leme EC'11, Roughgarden EC'12, Syrgkanis '12, Syrgkanis, Tardos STOC'13

- **Simultaneous First-Second Price Single-Item Auctions**

Bikhchandani GEB'96, Christodoulou, Kovacs, Schapira ICALP'08, Bhawalkar, Roughgarden SODA'11, Hassidim, Kaplan, Mansour, Nisan EC'11, Feldman, Fu, Gravin, Lucier STOC'13

- **Auctions based on Greedy Allocation Algorithms**

Lucier, Borodin SODA'10

- **AdAuctions (GSP, GFP)**

Paes-Leme Tardos FOCS'10, Lucier, Paes-Leme + CKKK EC'11

- **Sequential First/Second Price Auctions**

Paes Leme, Syrgkanis, Tardos SODA'12, Syrgkanis, Tardos EC'12

- **Multi-Unit Auctions**

Bart de Keijzer et al. ESA'13

All above can be thought as smoothness proofs and some are compositions of auctions



# This conference

## **Price of Anarchy in Auctions and Mechanisms**

- Dutting, Henzinger, Stanberger. Valuation Compressions in VCG-Based Combinatorial Auctions
- Jose R. Correa, Andreas S. Schulz and Nicolas E. Stier-Moses. The Price of Anarchy of the Proportional Allocation Mechanism Revisited
- Jason Hartline, Darrell Hoy and Sam Taggart. Interim Smoothness for Auction Welfare and Revenue. (poster)
- Michal Feldman, Vasilis Syrgkanis and Brendan Lucier. Limits of Efficiency in Sequential Auctions
- Brendan Lucier, Yaron Singer, Vasilis Syrgkanis and Eva Tardos. Equilibrium in Combinatorial Public Projects

## **Price of Anarchy in Games**

- Xinran He and David Kempe. Price of Anarchy for the N-player Competitive Cascade Game with Submodular Activation Functions
- Mona Rahn and Guido Schäfer. Bounding the Inefficiency of Altruism Through Social Contribution Games
- Yoram Bachrach, Vasilis Syrgkanis and Milan Vojnovic. Incentives and Efficiency in Uncertain Collaborative Environments

